

Sustainable purchasing

PBS Group is a local company with a global reach. PBS Group have been an eco active member since 2019, and their aim is to deliver products and services that add value and enhance the performance of businesses through one single-source supplier.

Challenge

Customers owned different printing devices and furniture, resulting in:

- Difficulties in 'rightsizing' equipment such as managed print and office furniture at short notice
- Difficulties in disposing of equipment in an environmentally friendly way when a device or office furniture is no longer required

Solution

- PBS Group offer flexible rental services on all business equipment, often referred to as Device as a Service (DaaS) - from print and copy devices to office furniture
- This flexible approach ensures that PBS customers can change equipment at short notice; better supporting changing business requirements and avoiding the need to dispose of unwanted equipment.



Professor Carolyn Roberts, Sir George Zambellas, Alan Medcalf and Tony Le Tiec

Results and benefits

Rented equipment: Organisations can scale devices up and down as needed, ensuring that there is no wastage of equipment that is no longer required. Costs are changed from capital expenditures to operating expenses and it gives start-ups the ability to acquire a collection of devices without the normal, high upfront costs.

Equipment disposal: With equipment rental services, the onus isn't on a client to dispose of equipment. Approximately 1,000 devices are handled on a rental contract with PBS Group - these are all reused or recycled after use.

Reuse and recycle: PBS Group have a commitment with a number of suppliers where they can remanufacture or reuse devices when not needed. PBS Group ensure environmentally friendly disposal methods when a device can no longer be reused. There is more information and testimonials on PBS Group's recycling services on their website.

What's next?

PBS Group is continuing to expand their equipment rental services. The global office equipment rental and leasing industry is expected to grow at almost 40% per annum over the next five years, and PBS Group are committed to creating a more sustainable future through the growth of this service and sharing our knowledge with other

