

From: [Mike King](#)
To: [REDACTED]
Cc: [Jan Gorst](#); [Lyndon Farnham](#); [Alan Maclean](#)
Subject: Cape Town Travel
Date: 26 February 2016 13:41:41

[REDACTED]

Thank you for your time this morning. As ever, your wise counsel is appreciated. It is clear that the cost of recent travel to Cape Town is presenting problems in the media. Having also discussed the matter with Ministers, the issue is the booking of fully flexible flights vs. "lowest cost" rather than it being an issue of business class vs. economy class travel.

With this as a given, one of the options open to me is to voluntarily compensate the States for the difference in cost. What you see below is the print out from the HRG system at the time we made the booking that indicates a price differential of c.400 pounds. It is this information that was used, in no small part, in the decision to book fully flexible fares to protect the States against loss of the entire fare in the event of cancellation. That being said, based on my own research of equivalent prices in 2017, I do not believe this is sound information - this is an HRG issue

From HRG - As per your request please see times and prices

BA 2773 Y 06FEB JERLGW HS1 1355 1500 – there is a later flight at 17.35 arriving 18.35, may be a tight connection

BA 59 J 06FEB LHRCPT HS1 2135 #1105

BA 42 J 15FEB CPTLHR HS1 2150 #0730

BA 2772 Y 16FEB LGWJER HS1 1200 1305

Flexible Business class fare is £6433.62 inc tax – refunds permitted, changes free subject to flight availability

Restricted Business class fare £6007.62 – refunds less £300.00 before departure after no refunds, changes permitted for £300.00 plus any fare difference

ENDS

Before making any final decision, could I ask that you ascertain the difference by, perhaps, looking at the cost of equivalent direct BA flights on the JER-CPT route for the same period in early February 2017.

I will then decide the best way forward.

Mike King

Chief Executive Officer

Economic Development, Tourism, Sport and Culture Department

States of Jersey

[REDACTED]
Sent from my iPad

----- Original Message -----

From: Mike King

Received: 09/02/2016 10:06

To: Philip Ozouf; [REDACTED]

Cc: [REDACTED] Wayne Gallichan

Subject: Cape Town - Wednesday Arrangements

Philip

Hope all is going well in Jo'burg.

You may have seen that [REDACTED] dropped by the stand yesterday and we spent some time with [REDACTED] who had done quite a lot of work for the AG in regard to our human rights legislation - [REDACTED] is an (unexpected) fan of Jersey.

Assuming you get in fairly late tonight and that you are staying at the Hilton, I suggest we meet at 8.00am tomorrow in the breakfast room at the hotel.

Your first meeting is at 9.15 at the Cullinan across the road from the conference centre with the execs from [REDACTED] who are relocating to Jersey shortly.

You are speaking at 11.30 and I have had your presentation loaded on to the system.

Best

Mike

Sent from my iPhone

----- Original Message -----

From: Wayne Gallichan
Received: 25/02/2016 09:56
To: Mike King; Mike King; Mike King
Subject: FW: CRM:00894491

In response to Lyndon's request about his attendance at Mining Indaba, which clearly he knew about, this was the e-mail [REDACTED] sent to you. [REDACTED] didn't send directly to Lyndon as I think you were going to speak with Lyndon about his attendance or not.

As I am implicated, can you send me Lyndon's comment to the JEP please.

Thanks

Wayne

Wayne Gallichan
Director, Inward Investment and International Trade
Locate Jersey
Department of Economic Development, Tourism, Sport and Culture
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From: [REDACTED]
Sent: Thursday, February 25, 2016 9:54 AM
To: Wayne Gallichan <[REDACTED]>
Subject: FW: CRM:00894491

----- Original Message -----

From: [REDACTED]
Received: 12/11/2015 17:24
To: Mike King; Mike King; Mike King
Cc: Wayne Gallichan; Wayne Gallichan
Subject:

Mike, cost of travel for Indaba for Lyndon would be £6442 for the flights and £1050 for hotel.

Kind regards

[REDACTED]

Sent from my iPhone

----- Original Message -----

From: Wayne Gallichan

Received: 09/02/2016 22:38

To: Mike King; Mike King; Mike King; [REDACTED]

Subject: Fwd: Philips Speech

Latest from [REDACTED]

Sent from my iPad

Begin forwarded message:

From: [REDACTED]

Date: 5 February 2016 at 14:07:00 GMT

To: [REDACTED]

Cc: Wayne Gallichan <[REDACTED]>, Mike King <[REDACTED]>

Subject: RE: Philips Speech

Hi [REDACTED]

It's been written and it's with him. He tends to embellish and add in his own lines so don't expect it to be exact!

All the best,

[REDACTED]

From: [REDACTED]

Sent: 05 February 2016 13:02

To: [REDACTED]

Subject: Philips Speech

Hi [REDACTED]

Is everything Ok for Philips speech next Wednesday.

Actually a copy for Wayne/Mike for info (and just in case) might be a good idea anyway.

Kindest regards

[REDACTED]

[REDACTED]

[REDACTED]

----- Original Message -----

From: Wayne Gallichan

Received: 09/02/2016 22:37

To: Mike King; Mike King; Mike King; [REDACTED]

Subject: Fwd: Speech - Mining Indaba 2016 v5

FYI

Sent from my iPad

Begin forwarded message:

From: [REDACTED]

Date: 2 February 2016 at 11:38:39 GMT

To: Wayne Gallichan <[REDACTED]>

Mike King <[REDACTED]>

Cc: Philip Ozouf <p.ozouf@gov.je>

Subject: Speech - Mining Indaba 2016 v5

Dear all,

I am attaching the latest version of Philip's speech to be given at the Mining Indaba conference this year. Do let me know if you would like any final edits before I discuss it properly with Philip tomorrow morning when he's in London.

All the best,

[REDACTED]

[REDACTED]

[REDACTED]

----- Original Message -----

From: Wayne Gallichan

Received: 04/02/2016 16:02

To: [REDACTED]

Cc: Mike King; Mike King; Mike King

Subject: FW: Locate Jersey

Not long to go now until Mining Indaba. Mike and I have registered for this breakfast. If anyone wishes to meet the delegation of Canadian firms, please contact [REDACTED] below using me as the introduction or you can of course visit their stand.

See you in Cape Town

Best wishes

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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From: [REDACTED]

Sent: Friday, January 22, 2016 7:28 AM

To: Wayne Gallichan [REDACTED]

Cc: [REDACTED]

Subject: FW: Locate Jersey

Hello Wayne,

Many thanks for your message and compliments of the Season!

I'll be in Cape Town for Indaba to accompany/coordinate a large delegation of Canadian firms and government officials... quite a busy week in perspective.

I can't really provide much advice for [REDACTED] but I'm happy to introduce [REDACTED] as some will be part of our delegation. Our booth is [REDACTED] and I'll be there part of the time: just pop in there and we'll make sure to arrange a meeting with them over Indaba...

And please feel free to register to our event below!


Regards,

Every year, a highlight of the Mining Indaba week is the Canadian Interactive Breakfast.

2016 sees our event moving to the Westin Hotel, where [REDACTED] together with the South African Chamber of Mines and other major stakeholders will present a panel discussion, ***'Building Momentum for the South African Mining Sector'***.

This year, the Canadian Government, together with its partners Canadian Council on Africa, the Canada-Southern Africa Chamber of Business and Export Development Canada invite you to attend the 7th Canadian Interactive Breakfast Forum.

Bookings are officially open for this fast-selling event. The Breakfast at the renowned Westin Hotel, including the panel discussion costs only R550.



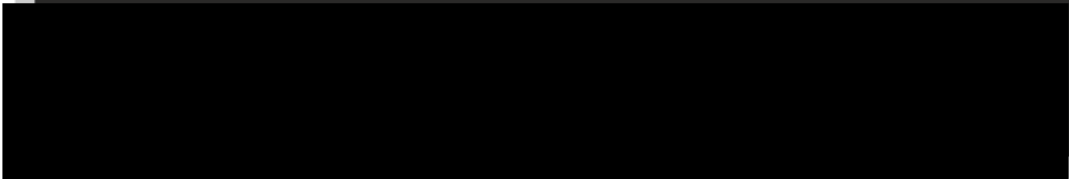
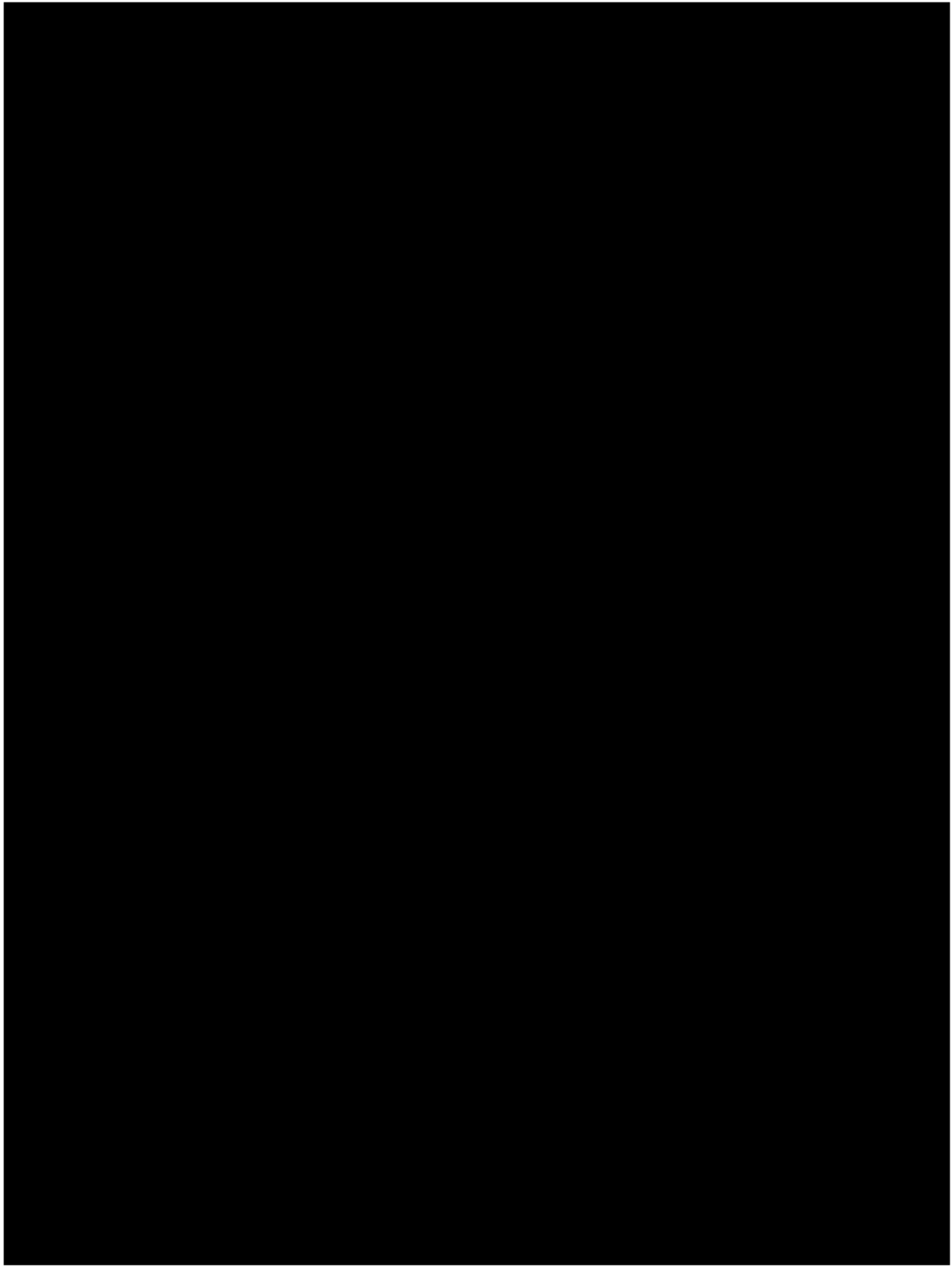
The Breakfast Forum will be followed by another panel discussion with Canadian high level government officials and mining experts. The discussion, '*Sharing Canadian Experiences in Collaboration in Mining*' is a not-to-be-missed event, which is at no cost.

For any queries please contact



Click the link below to download your PDF invitation:





----- Original Message -----

From: Wayne Gallichan

Received: 04/02/2016 10:17

To: Mike King; Mike King; Mike King; Philip Ozouf

Cc: [REDACTED]

Subject: FW: Locate Jersey

fyi

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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From: Wayne Gallichan

Sent: Thursday, February 04, 2016 10:16 AM

To: [REDACTED]

Subject: Locate Jersey

Good day [REDACTED]

Our Assistant Chief Minister, Senator Philip Ozouf has received a personal invitation to attend the British High Commissioner's reception for the State Opening of Parliament in South Africa which unfortunately is being held on the same evening as the [REDACTED] dinner. Mike King is required to accompany Senator Ozouf to the reception.

It is therefore with deep regret that neither Senator Ozouf nor Mike King will be able to attend the dinner. They both send sincere apologies and look forward to meeting [REDACTED] [REDACTED] colleagues during Mining Indaba.

I look forward to attending the dinner and seeing you again next week.

Kind regards

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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----- Original Message -----

From: Wayne Gallichan

Received: 02/03/2016 16:50

To: Philip Ozouf

Cc: Mike King; Mike King; Mike King

Subject: Mining Indaba 2016

Hello Philip,

You mentioned that you were disappointed that there was no pre-event publicity to the above event.

We very rarely prepare a pre-event press release as in our experience, it raises lots of questions of little value and we get the "so what" response. We had drafted an after event press release which included activity undertaken but this has not been taken forward because of the recent coverage.

Locate Jersey uses social media to good effect and we did have 2 articles on LinkedIn in January and February pre-event (in which you were mentioned) plus Locate Jersey and local business partners were on twitter promoting attendance both ahead of and during the event. Various local media follow us.

Kind regards

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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----- Original Message -----

From: Wayne Gallichan

Received: 02/02/2016 15:53

To: Philip Ozouf

Cc: Mike King; Mike King; Mike King; [REDACTED]

Subject: Mining Indaba

Good afternoon Philip,

<https://www.miningindaba.com/ehome/indaba/Agenda/?&>

This is the link to Mining Indaba agenda.

On Wednesday, both [REDACTED] and [REDACTED], locally HQ, are presenting at 10-30am and 11-00am respectively, just before your presentation.

Do you wish to attend these presentations? It would be good if we attend and meet with the speakers if possible, even if briefly, especially as you will not now be attending the [REDACTED] dinner.

Kind regards

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

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----- Original Message -----

From: Mike King

Received: 01/02/2016 16:11

To: [REDACTED]

Cc: [REDACTED] Wayne Gallichan; Wayne Gallichan

Subject: Ministerial Visit to [REDACTED] Cape Town

[REDACTED]

Many thanks for your response and we look forward to seeing you and the team on the morning of the 11th February.

We are staying at the Hilton and the offer of a ride to and from the yard is much appreciated.

Lets liaise further between now and then to finalise arrangements.

best

Mike

Mike King

Chief Executive Officer

Economic Development, Tourism, Sport and Culture Department

States of Jersey

Tel: [REDACTED]

Sent from my iPad

----- Original Message -----

From: Wayne Gallichan

Received: 08/02/2016 11:23

To: Philip Ozouf

Cc: [REDACTED] Mike King; Mike King; Mike King; [REDACTED]

Subject: Re: Appointment of Business Development Director in London

It is the first morning and ticking along with some interesting enquiries about financing structuring and potential relocations. Got a good mention at [REDACTED] breakfast this morning and some good contacts made at drinks reception last night. Intermediaries having lots of meetings. [REDACTED] asked when you were arriving.
Wayne

Sent from my iPad

On 8 Feb 2016, at 11:19, Philip Ozouf <p.ozouf@gov.je> wrote:

Sounds like an excellent appointment and it forward to meeting [REDACTED]

Excellent results results from Kigali heading for Johannesburg tonight and Cape Town tomorrow evening.

Interested to hear news from our Cape Town team of how they're getting on and any other opportunities that are emerging

I should be available on [REDACTED]

Until 1545 GMT today The Jersey Telecom connection does not work very well

Philip

Senator Philip Ozouf

Assistant Chief Minister – Financial Services, Digital, Competition and Innovation
Government of Jersey

On 8 Feb 2016, at 12:18, [REDACTED]

[REDACTED]
[REDACTED]
[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

- [REDACTED]
- [REDACTED]
- [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

----- Original Message -----

From: Mike King

Received: 02/02/2016 14:13

To: Wayne Gallichan; Wayne Gallichan

Subject: Re: British High Commission in South Africa - State Opening of Parliament reception

I must go with PO

M

Sent from my iPhone

On 2 Feb 2016, at 14:08, Wayne Gallichan <[REDACTED]> wrote:

Mike – let me know what you wish to do re attending with Philip or [REDACTED]

Thanks

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

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From: Philip Ozouf

Sent: Tuesday, February 02, 2016 10:41 AM

To: Wayne Gallichan <[REDACTED]>

Cc: [REDACTED] Mike King <[REDACTED]>

Subject: Re: British High Commission in South Africa - State Opening of Parliament reception

I may be wrong in that !!

I know [REDACTED] is in Nairobi now (and doing excellent work)

Philip

On 2 Feb 2016, at 10:25, Wayne Gallichan <[REDACTED]> wrote:

Thank you Philip

I was not aware that [REDACTED] is attending Mining Indaba or in Cape Town next week?

Mike is at CMB all day I believe. I am around.

Kind regards

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

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From: Philip Ozouf

Sent: Tuesday, February 02, 2016 10:03 AM

To: Wayne Gallichan [REDACTED]

Cc: [REDACTED] Mike King [REDACTED]

Subject: Re: British High Commission in South Africa - State Opening of Parliament reception

Thanks Wayne,

I won't know this for a few days and will take some very careful diplomacy. This is a very big event.

Can I suggest that

- you stand me down from [REDACTED]
- I'm 99% confident of getting Mike King and [REDACTED] an invite for the [REDACTED] event so he should stand down from [REDACTED]

- may I suggest that [REDACTED] and you represent us at [REDACTED] and if you could send my sincere regrets for their dinner but will be of course stand ready to meeting them when I'm in CapeTown.

Are you in office at today?

Depending on the States sitting, I will expect to be on 7th floor office for a quick Africa planning session during day for 20 mins with

Mike K

Wayne
[REDACTED]

Don't need all together one by one, but would be great but obviously if you and Mike could be there.

If the anything else you need from me?

Thanks.

Philip

Senator Philip Ozouf
Assistant Chief Minister
Government of Jersey
p.ozouf@gov.je
T +44 1534 440597
M +44 7797 713838

On 2 Feb 2016, at 09:36, Wayne Gallichan [REDACTED] wrote:

H [REDACTED]

When will Philip know if he has the other 2 tickets for the reception? I can pass on Philip's apologies to [REDACTED] but am loathe to cancel any other invitations from [REDACTED] until confirmation is received. Obviously they have table plans to put together so earlier notice the better.

Mike [REDACTED] – please advise who will attend if Philip gets one or two tickets.

Thank you

Wayne

Wayne Gallichan
Director, Inward Investment and International Trade
Locate Jersey
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From: Philip Ozouf
Sent: Monday, February 01, 2016 3:31 PM
To: [REDACTED] Mike King [REDACTED] Wayne Gallichan [REDACTED]
Subject: RE: British High Commission in South Africa - State Opening of Parliament reception

Hi [REDACTED]

It looks like the only event with the British HC is on the Wednesday, so I think you're safe to fly back on the Friday.

All the best,

[REDACTED]

From: [REDACTED]
Sent: 01 February 2016 15:13
To: Mike King; Wayne Gallichan; Philip Ozouf
Cc: Philip Ozouf
Subject: Re: British High Commission in South Africa - State Opening of Parliament reception

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

On Mon, Feb 1, 2016 at 7:07 AM -0800, "Philip Ozouf" <p.ozouf@gov.je> wrote:

Dear Mike, Wayne and [REDACTED]

Philip has successfully obtained a place at the British High Commissioner's reception for the State Opening of Parliament in South Africa. He hopes to get another couple of tickets for two of you to come along.

The unfortunate fact is that it is the same night as the [REDACTED] Dinner, on Wednesday 10th of February, which means that he'll have to pull out of that. Could you either contact them directly or let me know who to contact and I will send apologies etc.

Many apologies for the mix up!

All the best,

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]



----- Original Message -----

From: Mike King

Received: 19/02/2016 12:52

To: Philip Ozouf

Cc: [REDACTED] Wayne Gallichan; Wayne Gallichan

Subject: Re: JEP

Philip

The Chief Executive does not sign off on officers international travel outside CMD. That being said, I (and I'm sure all other Chief Officers) sign off on each and every piece of International travel in EDD and EDD follows policy to the letter even when, by using HRG, this incurs increased cost.

I am asking Lucy to come in for a detailed background briefing on Monday because, once again, she is focussing on cost and not value obtained.

Mike

Mike King

Chief Executive Officer

Economic Development, Tourism, Sport and Culture Department

States of Jersey

Tel: [REDACTED]

Sent from my iPad

On 19 Feb 2016, at 12:45, Philip Ozouf <p.ozouf@gov.je> wrote:

Sadly normal obsession of JEP on costs of business class travel (hence my extreme frugality where I can) more of an issue for me than you, but as discussed with Mile careful explanation needed.

We've seen this time and time before, sadly.

Worthwhile pointing out that officers international travel and costs is signed off by chief executive of the states and needs to be in accordance with policy.

Let's get whatever is sent out today please.

Philip

Senator Philip Ozouf

Assistant Chief Minister – Financial Services, Digital, Competition and Innovation

Government of Jersey

On 19 Feb 2016, at 14:18, Wayne Gallichan [REDACTED] wrote:

Indeed and I am providing [REDACTED] and Mike with relevant details.

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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From: [REDACTED]

Sent: Friday, February 19, 2016 12:13 PM

To: Wayne Gallichan [REDACTED]

Cc: Mike King [REDACTED]

Philip

Ozouf <p.ozouf@gov.je>

Subject: RE: JEP

Thanks Wayne, I'll amend. We're not sending this yet. Lucy's asked for more detailed information on costs and rationale which [REDACTED] is compiling.

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

From: Wayne Gallichan

Sent: 19 February 2016 12:07

To: [REDACTED]

Cc: Mike King [REDACTED]

Philip

Ozouf <p.ozouf@gov.je>

Subject: RE: JEP

Typo Claire should be 2014

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture
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From: [REDACTED]

Sent: Thursday, February 18, 2016 4:24 PM

To: Philip Ozouf <p.ozouf@gov.je>

Cc: Mike King [REDACTED]

Wayne Gallichan [REDACTED]

Subject: RE: JEP

Hello Senator, draft text below for you to review before I send on to Lucy. It's had input from Locate, JFL and External:

Representatives from Jersey recently attended 'Investing in African Mining Indaba'. This is an annual professional conference, held between 8 and 11 February in Cape Town, focusing on mining interests in Africa. It is the world's largest mining investment event and the world's largest gathering of influential stakeholders in the sector.

Jersey's Assistant Chief Minister – Financial Services, Digital, Competition and Innovation, Senator Philip Ozouf, spoke at the conference. A representative from Jersey Finance *was* also present. Two members of the Economic Development, Tourism, Sport and Culture Department led a delegation of seven Jersey intermediary businesses at the conference. Several natural resource companies with a physical Jersey presence were also at the conference.

The trip is tied into ongoing efforts to facilitate growth into Africa, building on the findings of 'Jersey's Value to Africa' report, commissioned by Jersey Finance in November 2104. It found that by providing protection for investors, protection for African wealth, access to capital markets, expertise and experience, efficient cross-border investment pooling, efficient and robust regulation and tax neutrality, Jersey is well placed to make an important contribution to the economic growth Africa needs.

Approximately 7000 people attend Investing in African Mining Indaba, along with:

- Representatives from more than 100 countries
- More than 45 African and non-African government delegations

- Includes: national mining ministers, government leaders and regulators, and more
- More than 2,300 international companies
- Investors, analysts, and financiers from across the world, including multi-national institutional investment firms, individual investors, portfolio managers, private equity managers, hedge funds, sovereign funds, merchant banks, analysts.

On route to the Mining Indaba conference, Senator Ozouf also visited Rwanda. This short trip provided an opportunity to follow up on discussions and projects initiated since the recent signing of a Double Taxation Agreement and to explore potential areas of cooperation between the two countries, including support to Rwanda as it seeks to develop its role as a conduit of investment to the East Africa region and the continent as a whole.

[REDACTED]

[REDACTED]

[REDACTED]

From: Philip Ozouf

Sent: 18 February 2016 13:27

To: [REDACTED]

Cc: Mike King

[REDACTED] Wayne Gallichan [REDACTED]

Subject: Re: JEP

Thanks [REDACTED] the trip has been a multi-faceted.

I'm in between meetings in Johannesburg today so this is just a brief response.

1. I was Rwanda following up on a number of projects from last year: after we signed a DTA with Rwanda. I will get a note about about that. It's more planning for the future stuff

2. Johannesburg meeting there is different than into institutions which have a significant presence in Jersey. Businesses across both financial services and tech. [REDACTED] can give you details from [REDACTED]

3. I was speaking at the mining in Indaba conference in Cape Town. There was a delegation of members of Jersey Finance and locate Jersey had a stand. Two Jersey officials attended Mike King and Wayne Gallichan and as its half term I'm not sure who is in the office so I'm copying in both of them to give you the background to them.

Happy to give you the cost et cetera on my return happy to give you the cost et cetera on my return. Suffice it to say all my expenses get published and im pretty frugal!

Philip

Senator Philip Ozouf
Assistant Chief Minister – Financial Services, Digital, Competition and Innovation
Government of Jersey

On 18 Feb 2016, at 14:58, [REDACTED]

Good afternoon,

Lucy from the JEP called and would like to talk to someone about your recent trip to South Africa. She'd like to know:

- How many people went
- How long was the trip
- What was the purpose of the trip
- What was achieved

I suspect she'll also want to know the cost. Are either of you available for comment?

I'm leaving the office shortly so if possible could you please reply to my colleague [REDACTED] (copied in).

Kind regards

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

----- Original Message -----

From: Wayne Gallichan

Received: 23/02/2016 13:06

To: [REDACTED]

Cc: Mike King; Mike King; Mike King

Subject: RE: Locate Jersey -

Dear All,

A heads up. You may be contacted by Lucy Stephenson from the JEP regarding the recent visit to Mining Indaba.

The JEP is apparently running a story about the cost of Locate Jersey and PO attendance at Mining Indaba, mainly around cost of flights and whether Mike and I should travel economy or business and whether attendance is value for money.

Mike and I met with Lucy yesterday to explain to her the benefits of attending at such targeted events especially with a public/private sector approach. We spoke about successes and leads and the growing natural resources sector in the Island and job creation etc. I gave Lucy a copy of the brochure and suggested that if she wanted independent comments about the value of having a Locate Jersey/Jersey government presence at Mining Indaba, they should ask the private sector attendees.

Despite this, we suspect that the story will focus on costs.

It is entirely down to you as to whether you wish to comment should you be contacted.

Kind regards

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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----- Original Message -----

From: Wayne Gallichan

Received: 08/02/2016 12:52

To: [REDACTED]

Cc: [REDACTED] Mike King; Mike King; Mike King; [REDACTED]

Subject: Re: Locate Jersey/[REDACTED]

Not a problem [REDACTED] and appreciate you trying
Best wishes
Wayne

Sent from my iPad

On 8 Feb 2016, at 12:37, [REDACTED]

Dear Mike and Wayne,

It was my pleasure to meet you both at the stand earlier.

I have just been advised from my marketing team, that due to the high number of attendees already confirmed, that we are not able to extend an invitation to you at time. I am really sorry about the confusion here, please accept my apologies.

I hope you have a successful trip.

Kind regards,

[REDACTED]

-----Original Message-----

From: Mike King [REDACTED]

Sent: Monday, February 08, 2016 08:57 AM GMT Standard Time

To: [REDACTED]

Cc: [REDACTED] Wayne Gallichan; [REDACTED]

Subject: Re: Locate Jersey/[REDACTED]

Hi [REDACTED]

Greetings from the Jersey stand at Indaba.

We would be delighted to attend the [REDACTED] reception. Could you forward details of timing and location.

Best regards
Mike

Mike King
Chief Executive Officer
Economic Development Department
Government of Jersey
Tel [REDACTED]

Sent from my iPhone

On 7 Feb 2016, at 01:03, [REDACTED]
[REDACTED]

Hi all,

Mike and Wayne, I trust you are en route to Cape Town? I hear the weather is looking quite warm!

If your schedules allow it, I would be delighted to invite you to our drinks reception on Monday evening.

I am copying in my colleague, [REDACTED] for reference, in case you can't get hold of me.

I hope to see you during the event, and potentially at our drinks reception.

Kind regards,

[REDACTED]

-----Original Message-----

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----- Original Message -----

From: Wayne Gallichan

Received: 02/02/2016 16:02

To: Philip Ozouf

Cc: Mike King; Mike King; Mike King; [REDACTED]

Subject: RE: Mining Indaba

At 15.30 there is also a presentation by [REDACTED] which will be of interest I suspect.

Regards

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

| States of Jersey | 7th Floor Cyril Le Marquand House | St Helier | Jersey | JE4 8UL

T: [REDACTED] | E: [REDACTED] www.locatejersey.com

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From: Wayne Gallichan

Sent: Tuesday, February 02, 2016 3:53 PM

To: Philip Ozouf <p.ozouf@gov.je>

Cc: [REDACTED] Mike King [REDACTED]

Subject: Mining Indaba

Good afternoon Philip,

<https://www.miningindaba.com/ehome/indaba/Agenda/?&>

This is the link to Mining Indaba agenda.

On Wednesday, both [REDACTED] and [REDACTED], locally HQ, are presenting at 10-30am and 11-00am respectively, just before your presentation.

Do you wish to attend these presentations? It would be good if we attend and meet with the speakers if possible, even if briefly, especially as you will not now be attending the [REDACTED] dinner.

Kind regards

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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From: [Wayne Gallichan](#)
To: [Mike King](#)
Subject: FW:
Date: 19 February 2016 14:41:49
Attachments: [20160218 South Africa \(002\) POv1.docx](#)
[ATT00001.txt](#)

This does not do justice to reasons for attendance at Mining Indaba. Makes it seem that we were only a support role to [REDACTED]

Wayne Gallichan
Director, Inward Investment and International Trade
Locate Jersey
Department of Economic Development, Tourism, Sport and Culture
| States of Jersey | 7th Floor Cyril Le Marquand House | St Helier | Jersey | JE4 8UL
T: [REDACTED] | E: [REDACTED] | www.locatejersey.com
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-----Original Message-----

From: Philip Ozouf
Sent: Friday, February 19, 2016 12:32 PM

To: [REDACTED] Mike King [REDACTED]
[REDACTED] Wayne Gallichan [REDACTED]
Cc: [REDACTED]
Subject:

I have re-read the craft release which I agree should be send out today.

We need to reflect the additional work that I've done, and whilst I apologise for the need some typographical amendments it's as quick as I dare go when imp to be on a day off after an exhausting day yesterday!

Can you please co-ordinated and aged a final draft.

[REDACTED] is authorised to sign off on a final draft if I cannot be contacted

Philip

From: [Wayne Gallichan](#)
To: [Philip Ozouf](#); [Mike King](#)
Cc: [REDACTED]
Subject: FW: [REDACTED]
Date: 05 February 2016 11:42:31
Attachments: [REDACTED] - DRAFT business plan for Jersey office.DOCX
Importance: High

Please find attached the draft business licence application for [REDACTED] with whom we are meeting on the morning of 10th February in Cape Town. I will be responding to the draft later today.

Kind regards

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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[REDACTED]

From: [Wayne Gallichan](#)
To: [Mike King](#)
Subject: FW: CRM:00894491
Date: 25 February 2016 09:56:18

In response to Lyndon's request about his attendance at Mining Indaba, which clearly he knew about, this was the e-mail [REDACTED] sent to you. [REDACTED] didn't send directly to Lyndon as I think you were going to speak with Lyndon about his attendance or not.

As I am implicated, can you send me Lyndon's comment to the JEP please.

Thanks

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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T: [REDACTED] | E: [REDACTED] | www.locatejersey.com

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From: [REDACTED]
Sent: Thursday, February 25, 2016 9:54 AM
To: Wayne Gallichan [REDACTED]
Subject: FW: CRM:00894491

----- Original Message -----

From: [REDACTED]
Received: 12/11/2015 17:24
To: Mike King; Mike King; Mike King
Cc: Wayne Gallichan; Wayne Gallichan
Subject:

Mike, cost of travel for Indaba for Lyndon would be £6442 for the flights and £1050 for hotel.

Kind regards

[REDACTED]

Sent from my iPhone

From: [Wayne Gallichan](#)
To: [Mike King](#)
Cc: [REDACTED]
Subject: FW: Good Meeting you In Cape Town
Date: 19 February 2016 10:16:55

Just had a good discussion with [REDACTED]
[REDACTED]

[REDACTED] came to our stand at Mining Indaba

They do recruitment mainly in Africa but also South America and a bit in Asia. [REDACTED] can do business from anywhere and is keen to consider relocating out of London. [REDACTED] has just got [REDACTED] will discuss with [REDACTED] and we may meet them next week.

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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----- Original Message -----

From: Wayne Gallichan
Received: 25/02/2016 15:46
To: Mike King; Mike King; Mike King
Subject: FW: Mining Indaba - Thank You!

fyi

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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From: [REDACTED]
Sent: Thursday, February 25, 2016 2:09 PM
To: Wayne Gallichan [REDACTED]
Subject: Mining Indaba - Thank You!

Dear Wayne,

I trust this note finds you well and that you've had an opportunity to relax after this year's event. I wanted to take this opportunity to express my sincere gratitude for your support of the Mining Indaba.

This year's final attendance was 5,940. Despite the decrease in attendance from last year the quality of delegates was excellent which contributed to serious and meaningful engagements between sponsors and delegates as evidenced through meetings that took place through the Business Matchmaking Programme, VIP Investor Programme and the commodity based speed networking sessions.

I welcome any thoughts you have regarding this year's event or how we can improve on future iterations. I truly appreciate your ongoing participation in Mining Indaba and look forward to working you again. Again, thank you!

Kind regards,

[REDACTED]

From: [Wayne Gallichan](#)
To: [Mike King](#)
Subject: FW: Ministerial Visit to [REDACTED] Cape Town
Date: 04 February 2016 12:08:20

Just in case!

Wayne Gallichan
Director, Inward Investment and International Trade
Locate Jersey
Department of Economic Development, Tourism, Sport and Culture
| States of Jersey | 7th Floor Cyril Le Marquand House | St Helier | Jersey | JE4 8UL
T: [REDACTED] | E: [REDACTED] | www.locatejersey.com
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-----Original Message-----

From: [REDACTED]
Sent: Thursday, February 04, 2016 12:07 PM
To: Wayne Gallichan [REDACTED]
Subject: RE: Ministerial Visit to [REDACTED] Cape Town

Thanks Wayne, no I don't have details of his Airbnb (he will forward to me shortly) but I currently have a reservation for him at the Hilton which is likely to be cancelled within the next day or so. [REDACTED]

-----Original Message-----

From: Wayne Gallichan
Sent: 04 February 2016 11:57
To: [REDACTED]
Cc: Mike King [REDACTED]
Subject: FW: Ministerial Visit to [REDACTED] Cape Town

Details below [REDACTED]

8-30 at our hotel. I don't know where Philip's AirBNB is?

Thanks

Wayne

Wayne Gallichan
Director, Inward Investment and International Trade Locate Jersey Department of Economic Development,
Tourism, Sport and Culture
| States of Jersey | 7th Floor Cyril Le Marquand House | St Helier |
| Jersey | JE4 8UL
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-----Original Message-----

From: Mike King
Sent: Thursday, February 04, 2016 11:04 AM
To: [REDACTED] Wayne Gallichan [REDACTED]
Subject: FW: Ministerial Visit to [REDACTED] Cape Town

Arrangements for PO's shipyard visit.

M

-----Original Message-----

From: [REDACTED]
Sent: 02 February 2016 14:34
To: Mike King [REDACTED]
Cc: [REDACTED]
Subject: Re: Ministerial Visit to [REDACTED] Cape Town

Dear Mike,

Thank you for your message to [REDACTED]

If it is convenient for you, I will pick you up at 8h30 a.m. of the 11th February 2016 at the Hilton Hotel, 126 Buitengracht St, Cape Town.

Looking forward to hearing from you closer to the time.

Regards

[REDACTED]

[REDACTED]

[REDACTED]

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[REDACTED]

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[REDACTED]

> -----Original Message-----

> From: Mike King [REDACTED]

> Sent: 01 February 2016 06:11 PM
> To: [REDACTED]
> Cc: Wayne Gallichan; [REDACTED]
> Subject: Ministerial Visit to [REDACTED] Cape Town

>

> [REDACTED]

>

> Many thanks for your response and we look forward to seeing you and
> the team on the morning of the 11th February.

>

> We are staying at the Hilton and the offer of a ride to and from the
> yard is much appreciated.

>

> Lets liaise further between now and then to finalise arrangements.

>

> best

>

> Mike

>

> Mike King

> Chief Executive Officer

> Economic Development, Tourism, Sport and Culture Department States of

> Jersey

> Tel: [REDACTED]

> Sent from my iPad

>

> *****

> *****

> *****

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> unless the information is protected from disclosure by an exemption
> under the Law or any other enactment, including the Data Protection
> (Jersey) Law 2005.

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From: [Wayne Gallichan](#)
To: [Mike King](#)
Subject: FW: Re: Cape town flight quotes - February 2016 {568016} {582940} CRM:00894492
Date: 25 February 2016 09:57:30
Attachments: [ATT00001.jpg](#)

See below. We would have saved £400 on a restricted business class fare and any change would have incurred costs.

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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From: [REDACTED]
Sent: Thursday, February 25, 2016 9:54 AM
To: Wayne Gallichan [REDACTED]
Subject: FW: Re: Cape town flight quotes - February 2016 {568016} {582940} CRM:00894492

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From: [Wayne Gallichan](#)
To: [Mike King](#)
Cc: [REDACTED]
Subject: FW: Wayne
Date: 22 February 2016 09:27:39
Attachments: [image003.jpg](#)
[02 - Jersey showcased at Mining Indaba - draft2.doc](#)

Hi Mike

We had already prepared a draft press release attached but had decided to hold fire. Might find this useful for this afternoon.

Can decide if we send it later.

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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From: [REDACTED]
Sent: Monday, February 22, 2016 9:25 AM
To: Wayne Gallichan [REDACTED]
Subject: RE: Wayne

Hi Wayne,

This was the latest version I had.

I still think it would be useful to send to some of the mining and Africa titles on our list too, even if we don't send out to all local media.

How did your interview with Tristram go by the way?

Kind regards,

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

From: Wayne Gallichan [REDACTED]
Sent: 22 February 2016 09:17
To: [REDACTED]
Subject: Wayne

Hi [REDACTED]

Can you send me the revised draft press release for Mining Indaba.

I know I said to put on hold but JEP have been digging with Senator Ozouf and Mike and I are meeting Lucy Stephenson this afternoon to put her in the correct picture regarding inward investment.

Thanks

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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From: [Mike King](#)
To: [Wayne Gallichan](#)
Subject: Fwd: Flights
Date: 03 March 2016 11:54:53

An interesting request from the media.....

Mike King
Chief Executive Officer
Economic Development, Tourism, Sport and Culture Department
States of Jersey
Tel: [REDACTED]
Sent from my iPad

Begin forwarded message:

From: [REDACTED]
Date: 3 March 2016 at 11:44:20 GMT
To: Mike King [REDACTED]
Subject: FW: Flights

FYI

[REDACTED]

-----Original Message-----

From: Ben [<mailto:Ben@bailiwickexpress.com>]
Sent: 03 March 2016 11:35
To: [REDACTED]
Subject: Flights

Hi [REDACTED]

Just a couple of follow-ups on the flights/Mike King/Wayne Gallichan story:

- Is there any investigation into where the leak for the story came from, or has there been one?
- Has it been discussed at Council of Ministers?
- Have any ministers or assistant ministers been asked if they leaked it, and if so, who was asked and what did they say?
- Does the Council of Ministers/Chief Minister have any observations about ministers or assistant ministers leaking stories about civil servants?

I'm around if you want to discuss, [REDACTED]

Cheers

Regards,

Ben Queree,
News Editor.

From: [Mike King](#)
To: [Lyndon Farnham](#)
Cc: [Murray Norton](#); [Steve Pallett](#)
Subject: Fwd: Flights
Date: 03 March 2016 12:10:39

FYI

Mike King
Chief Executive Officer
Economic Development, Tourism, Sport and Culture Department
States of Jersey
[REDACTED]

Sent from my iPad

Begin forwarded message:

From: [REDACTED]
Date: 3 March 2016 at 11:44:20 GMT
To: Mike King [REDACTED]
Subject: FW: Flights

FYI

[REDACTED]

-----Original Message-----

From: Ben [<mailto:Ben@bailiwickexpress.com>]
Sent: 03 March 2016 11:35
To: [REDACTED]
Subject: Flights

Hi [REDACTED]

Just a couple of follow-ups on the flights/Mike King/Wayne Gallichan story:

- Is there any investigation into where the leak for the story came from, or has there been one?
- Has it been discussed at Council of Ministers?
- Have any ministers or assistant ministers been asked if they leaked it, and if so, who was asked and what did they say?
- Does the Council of Ministers/Chief Minister have any observations about ministers or assistant ministers leaking stories about civil servants?

I'm around if you want to discuss, [REDACTED]

Cheers

Regards,

Ben Queree,
News Editor.

From: [Lyndon Farnham](#)
To: [Murray Norton](#); [Steve Pallett](#)
Cc: [Mike King](#)
Subject: Fwd: Indaba spending
Date: 23 February 2016 11:19:26
Attachments: [image001.jpg](#)

Murray, Steve,

Advice please.

What do you think is the best way to deal with this? (see below).

I obviously support Mike and Wayne in all of their endeavours but I do think we could have exercised better judgement with the cost of the flights.

L.

Senator Lyndon Farnham

Begin forwarded message:

From: Lucy Stephenson <lstephenson@jerseyeveningpost.com>
Date: 23 February 2016 at 11:08:54 GMT
To: Lyndon Farnham <L.Farnham@gov.je>
Subject: Indaba spending

Hi Lyndon,

I know you are in the States, hence the email rather than a phone call.

We are running a story tomorrow about the cost of Mike King and Wayne Gallichan's flights to the Indaba Mining Conference - £6,500 each in business class, fully flexible. They say this is within States policy and within budget.

As the minister of this department, and at a time when the States is being asked to save and civil servants are being made redundant, do you think this is appropriate?

I sat down with Mike and Wayne yesterday so have responses from them in full already. They have given me lots of info about the importance of the event itself, but my question is specifically related to the decision to fly business class rather than economy – a difference of around £5,800 per person.

Thanks,

Lucy Stephenson
Deputy News Editor


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#####

Ministers

As you will also see, I have given him a heads up on our previous involvement with [REDACTED] and put our position in the context of the Energy Plan.

██████████ if you are available please feel free to join me at 10.00am on Thursday in my office.

Best

Mike

Begin forwarded message

[REDACTED]

[illegible]

[REDACTED]

From: [Mike King](#)
To: [Lyndon Farnham](#)
Subject: Fwd: Travel to Indaba
Date: 23 February 2016 20:01:41

Mike King
Chief Executive Officer
Economic Development, Tourism, Sport and Culture Department
States of Jersey

Sent from my iPad

Begin forwarded message:

From: Mike King <M.King@gov.je>
Date: 23 February 2016 at 15:04:43 GMT
To: Lyndon Farnham <L.Farnham@gov.je>
Cc: Murray Norton <M.Norton@gov.je>, Steve Pallett <S.Pallett@gov.je>
Subject: Travel to Indaba

Lyndon

I suggest the following:

Mining and resource businesses are key inward investment sectors for EDD and Locate Jersey. Mining Indaba is the largest and most well-attended annual conference within this sector, Africa is a key geographic territory for the sector and Locate Jersey has had significant success in attracting inward investment businesses following attendance at previous Mining Indaba conferences. In addition, financial and business service companies who significant clients in the region and see good business development opportunities.

Two EDD/Locate Jersey staff led a delegation of Jersey companies to the 2016 Mining Indaba conference in Cape Town in early February. The costs of the 2015 Indaba participation were budgeted for in the 2015 EDD budget. Countries including Canada, Australia, China, India, Mauritius are all represented at the conference which also includes a major UKTI presence

Consistent with policy, given the duration of the flights, business class tickets were booked in October 2015 through the States corporate travel provider, well in advance of the conference. Tickets were booked on a fully flexible basis to ensure that, in the event that attendance by EDD/Locate staff had to be cancelled or individuals representing the Department at the Conference had to be changed for any reason, that the costs of the flights could be fully recovered.

EDD consistently delivers its objectives within the approved budget and with a total headcount that has reduced dramatically over the last two years . Overseas travel

is kept to an absolute minimum and EDD always ensures that travel is restricted to the lowest number of staff possible. Ministerial attendance on overseas visits is shared between the Chief Minister and Ministers from the Chief Minister's Department, EDD and External Affairs.

I have asked the Chief Officer to review current travel arrangements for all EDTSC staff to ensure that the department continues to operate at the lowest possible cost within policy.

ENDS

I am sure this will result in a plethora of comment. I remain confident that attendance at Indaba, and the costs incurred in attendance, will deliver a directly measurable and good return on investment as it has in previous years.

Mike

From: [Wayne Gallichan](#)
To: [Lyndon Farnham](#); [Murray Norton](#); [Steve Pallett](#)
Cc: [Mike King](#); [REDACTED]
Subject: Wayne
Date: 04 March 2016 16:08:23

Dear All,

It is of no consequence in the whole scheme of having taken business class flights rather than perhaps more prudent fares, however I want you to be aware of the following.

When my original booking was made, I asked permission from Mike and intended to stay on a few days after the end of Mining Indaba. The cost of my flight was a restricted business class with no amendment or cancellation fee at a cost of £5897.

For personal reasons, [REDACTED] I subsequently decided to change the flight to return on the same flight as Mike. Although no amendment cost, the fare difference was ironically more expensive at £546. As the flight change was my decision, as an honest man of integrity, I have personally refunded £546 to the Locate Jersey travel budget.

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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From: [Wayne Gallichan](#)
To: [Mike King](#)
Cc: [REDACTED]
Subject: Locate Jersey - Mining Indaba
Date: 19 February 2016 12:17:09

Over recent years Jersey has seen an increase in the number of natural resources and related businesses setting up a corporate operation in the island with up to 20 companies established in the island and employing local staff. These companies are also engaging local graduates who have studied in relevant subjects such as the sciences, geology and engineering and in some cases are providing bursaries as well as on site experience in various countries.

The 'Jersey proposition' aligns well with the HQ/Administrative office requirements of businesses operating in the natural resources and ancillary business with professional service provision (lawyers, tax advisors, etc), time zone and lifestyle all being key factors in attracting these companies, and the individuals that run them, to the island. Locate Jersey is continuing with a programme of natural resources' event and conference attendance to widen the audience for the Jersey proposition and develop new contacts within the natural resources industry— some are to establish potential for larger presence/sponsorship, others are to develop existing contacts made at previous similar events.

Mining Indaba was identified by natural resource companies some years ago as an ideal event for Jersey to attend. The visit is tied into ongoing efforts to facilitate growth into Africa, building on the findings of 'Jersey's Value to Africa' report, commissioned by Jersey Finance in November 2014. It found that by providing protection for investors, protection for African wealth, access to capital markets, expertise and experience, efficient cross-border investment pooling, efficient and robust regulation and tax neutrality, Jersey is well placed to make an important contribution to the economic growth Africa needs.

- Locate Jersey attended the foremost conference for the African Mining industry again in 2016, following a very successful event in 2015. Locate Jersey partnered with 7 local intermediary firms (9 people) attending the event with a prominent Jersey stand and supporting collateral available for their use. Senator Philip Ozouf had also, for the second year running, a speaking slot in the Indaba programme, giving the opportunity to present the Jersey 'proposition' to a wide audience. Senator Ozouf was also interviewed by a freelance journalist. The Deputy CEO Jersey Finance who was already in South Africa on business attended Mining Indaba for 2 days.

Natural resource companies which have a physical presence in Jersey were present at Mining Indaba. These included Randgold, Centamin, Digby Wells and Montrose. The latter two companies were first engaged by Locate Jersey at a previous Mining Indaba. Several of the aforementioned businesses held breakfast seminars, presentations and dinners at which Jersey was mentioned.

As well as numerous enquiries on the stand, Locate Jersey officers held meetings with and attended receptions hosted by significant intermediaries in the natural resources sector such as PwC, Berwin Leighton, Allen & Overy and other prominent legal and business development companies. Follow ups are being conducted and several leads are already in train with visits by companies and intermediaries to Jersey being arranged.

Promoting the proposition at targeted events is an important aspect of any inward investment agency, especially when it involves working in partnership with the private sector. The fact that private sector attendees commit to such an event and welcome the presence of Jersey government officials shows how public/private partnerships can benefit the economy. Initial feedback from the Jersey intermediary attendees is that the presence of Locate Jersey and Jersey service providers at the event is starting to pay off and that they are likely to attend again.

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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From: [Wayne Gallichan](#)
To: [REDACTED]
Cc: [REDACTED] [Mike King](#)
Subject: Locate Jersey
Date: 18 February 2016 14:50:28

Good afternoon [REDACTED]

It was a pleasure to meet you in Cape Town at the [REDACTED] event at Mining Indaba. Very interesting discussions. Thank you also for visiting our Locate Jersey stand the following day.

[REDACTED] kindly returned to our stand on the final day and said that you had already made contact with [REDACTED]. We look forward to hearing further if appropriate.

I have also passed on your details to our colleague who is co-ordinating the Jersey Royals potato diplomacy delivery. You are on the list.

Best wishes

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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From: [Mike King](#)
To: [REDACTED]
Cc: [Wayne Gallichan](#); [REDACTED]
Subject: Mining in Jersey
Date: 03 March 2016 10:34:02

Dear [REDACTED]

Thank you for your note. Much of the focus in the media in recent days has, quite rightly, been about cost. Your email goes to the other, equally important, aspect, namely the value that is derived from Locate Jersey's activity and the visit to Cape Town in particular. This value runs to millions of pounds added every year to Jersey's public finances.

As you know, Jersey's economy is dominated by the financial services sector. We are charged with sustaining that sector but also diversifying the economy, developing new sectors and through that providing more employment and tax revenue to fund public services. The mining and resource sector is very important in this regard, hence our willingness to invest tax payers money to deliver a return.

Over recent years Jersey has seen an increase in the number of natural resources and related businesses setting up a corporate operations in the island with up to 20 companies established in the island and over 60, mostly local, people employed within these businesses.

The 'Jersey proposition' aligns well with the HQ/Administrative office requirements of businesses operating in the natural resources and ancillary business sector with professional service provision (lawyers, tax advisors, etc), time zone and lifestyle all being key factors in attracting these companies, and the individuals that run them, to the island.

As I said above, the sector is a key target for Locate Jersey and a programme is carried out throughout the year of attendance and exhibiting at natural resources' events and conferences with the support and attendance of local service providers (at Mining Indaba 2016 for example, there were representatives from [REDACTED] who are actively seeking new business in this sector.

The work undertaken by Locate Jersey widens the audience for the Jersey 'proposition', enables face to face discussions with interested parties and develops new contacts within the natural resources industry. The businesses that establish in the island are creating jobs and providing opportunities for local individuals, graduates, school leavers etc to go into an new industry. They create scholarships, internships and jobs for local individuals who are studying Engineering, Maths, Sciences, Geology and who ordinarily may not have had the opportunity to return to Jersey to work in a job utilising those types of degree.

I hope this helps. If you have any further questions please don't hesitate to get in touch.

Once again, thanks for your email.

Best regards

Mike

Mike King
Chief Executive Officer
Economic Development, Tourism, Sport and Culture Department
States of Jersey
[REDACTED]
Sent from my iPad

From: [Wayne Gallichan](#)
To: [Philip Ozouf](#)
Cc: [Mike King](#)
Subject: RE: : Re: Cape town flight quotes - February 2016
Date: 26 February 2016 09:32:38

I would also add that I missed [REDACTED] to attend this event. In the circumstances, maybe I should be reviewing my priorities.

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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From: Wayne Gallichan
Sent: Friday, February 26, 2016 9:20 AM
To: Philip Ozouf <p.ozouf@gov.je>
Cc: Mike King [REDACTED]
Subject: : Re: Cape town flight quotes - February 2016

Good morning Philip,

At the London Office this week, you intimated, very strongly, that I need to be more prudent and careful about flight costs and take non-flexible rather than flexible where possible (which indeed we usually do).

Please see below the August 2015 quoted costs from HRG who unfortunately we have to use (we share your view entirely). On this occasion, the difference in costs was £400 which bearing in mind that travel plans do change for good reason, as we have seen for Mike especially in previous years, seemed like the correct thing to do.

On the way to London this week as we were boarding the plane you “joked” that you thought I would be in the front of the plane (Club). Rest assured that I and my team travel on best available hand luggage only economy flights to UK.

I can assure you that I and my colleagues are not frivolous and are very aware of our responsibilities and will continue to seek best value. Integrity and confidentiality is at the heart of what we do.

From HRG - As per your request please see times and prices

BA 2773 Y 06FEB JERLGW HS1 1355 1500 – there is a later flight at 17.35 arriving 18.35, may be a tight connection

BA 59 J 06FEB LHRCPT HS1 2135 #1105

BA 42 J 15FEB CPTLHR HS1 2150 #0730

BA 2772 Y 16FEB LGWJER HS1 1200 1305

Flexible Business class fare is £6433.62 inc tax – refunds permitted, changes free subject to flight availability

Small saving Restricted Business class fare £6007.62 – refunds less £300.00 before departure after no refunds, changes permitted for £300.00 plus any fare difference

Kind regards

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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From: [Wayne Gallichan](#)
To: [Mike King](#); [REDACTED]
Subject: RE: <no subject>
Date: 07 March 2016 12:41:05

Thank you [REDACTED] It is unpleasant but we have received a huge amount of support from the private sector which is very comforting.

Best wishes

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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From: Mike King
Sent: Monday, March 07, 2016 12:32 PM
To: [REDACTED]
Cc: Wayne Gallichan [REDACTED]
Subject: Re: <no subject>

Spoken like a [REDACTED] and much appreciated!

Best

Mike

Mike King

Chief Executive Officer

Economic Development, Tourism, Sport and Culture Department

States of Jersey

Tel: [REDACTED]

Sent from my iPad

On 7 Mar 2016, at 11:58, [REDACTED]

Mike and Wayne,

Just wanted to drop you a quick note to say I have never read or heard so much nonsense about a business class flight and a round of golf.

I am sure it has been pretty unpleasant for you both and is a sad state of affairs that this has been even raised or is playing out in the media here.

I think you both do a fantastic job in generating revenue for the island in a

variety of ways and this campaign has come across as being run by petty minded, jealous, clowns with an agenda and nothing else to do..

All the best.

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

From: [Wayne Gallichan](#)
To: [REDACTED] [Mike King](#)
Subject: RE: BBC Radio Jersey - golf story in JEP
Date: 04 March 2016 16:49:29
Attachments: [image001.png](#)

Final version below [REDACTED]

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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From: [REDACTED]
Sent: Friday, March 04, 2016 4:17 PM
To: Mike King [REDACTED] Wayne Gallichan [REDACTED]
Subject: RE: BBC Radio Jersey - golf story in JEP

Perfect, thanks. I'll give them the 'EDTSC spokesperson' attribution.

[REDACTED]

[REDACTED]

[REDACTED]

From: Mike King
Sent: 04 March 2016 16:15
To: [REDACTED]; Wayne Gallichan
Subject: RE: BBC Radio Jersey - golf story in JEP

Answers below:

From: [REDACTED]
Sent: 04 March 2016 15:52
To: Mike King [REDACTED] Wayne Gallichan [REDACTED]
Subject: FW: BBC Radio Jersey - golf story in JEP

As discussed – see below.

[REDACTED]

[REDACTED]

[REDACTED]

From: Emma Glendening [<mailto:Emma.Glendening@bbc.co.uk>]

Sent: 04 March 2016 15:23

To: [REDACTED]

Cc: Sarah Bailey - Jersey

Subject: RE: BBC Radio Jersey - golf story in JEP

Hi Sam,

Please could the following questions be answered/confirmed asap?

Many thanks,

Emma

Emma Glendening

Producer for Tony Gillham

BBC Radio Jersey

19-21 Parade Road, St Helier, Jersey, JE2 3PL

Tel: [REDACTED]

Email: Emma.Glendening@bbc.co.uk

Q. Did Wayne Gallichan and Mike King book to play golf at Rondeboshe Golf Club in Cape Town upon their arrival in South Africa?

Yes – booked originally to play in the Mining Indaba event which was held at Rondeboshe

Q. Why did they do this?

Because the first event of Mining Indaba was the golf tournament organised as part of the conference

Q. Did they play golf on the day they arrived in South Africa?

Yes

Q. If so, why?

Because they had 5 hours free time (the only free time during their visit) and an invitation was extended by a Jersey-based business man with strong business connections in South Africa

Q. Did Mike King take his own golf clubs on the trip as part of his baggage allowance?

Yes at absolutely no additional cost

Q. If so is this accepted standards and a normal thing to do?

Yes, sporting equipment makes up part of normal baggage allowances

Q. Did Mr King book business class so he could take his golf clubs for free?

No, Mr King would have been able to transport sporting equipment regardless of class of travel

Q. Did Mr Gallichan take golf clubs with him too?

No

Q. Is it standard practice – or usual – for golf clubs to be taken on trips as part of luggage?

Yes, BA and other airlines cater for all types of sporting equipment

Q. Did Wayne Gallichan and Mike King intend to take part in the 11th annual golf tournament at Rondeboshe Golf Club in Cape Town?

Yes

Q. Is it usual practice to play in golf tournaments?

Provided it is at no cost to the taxpayer and in no way interferes with the conference business

Q. Why didn't they change the flight when they knew the original ones would get them in too late to take part in the golf tournament?

Because they did not feel it necessary and, absent the invitation referred to above, would simply have not played.

Q. Did they know about the flight issues 3 weeks in advance?

Yes

Q. Did Mr Gallichan pay for the two £55 entrance fees for the tournament himself?

Yes

Q. If so – and this golf tournament was for business – why did Mr Gallichan pay?

Neither Mr King nor Mr Gallichan felt it appropriate for the tax payer to bear the cost. In addition there were numerous expenses such as taxis and mobile phone charges that were covered personally that are not claimed back from the States

Q. Was the first bit of work they did 8 hours after they landed?

Attended a networking reception (by private invitation) on the opening evening of the conference sponsored, in part, by a Jersey law firm and other intermediaries (see below)

Q. How much business did this trip actually bring back to Jersey?

Business contacts made at the 2016 event will not usually be realised immediately but significant follow up from both mining and other business opportunities has already been undertaken. However, Mr Gallichan held a meeting in Jersey today with one of the mining companies he met in Cape Town. Another intermediary, which hosted the initial Sunday evening event attended by Mr King and Mr Gallichan and which sources mining companies, has confirmed a visit to Jersey to meet Locate Jersey and others in the next month. In addition to business undertaken by Jersey businesses who attend Indaba as part of the business delegation, previous Jersey presence at Indaba has resulted in business relocations to Jersey by mining services businesses creating employment and tax revenue. This builds upon the mining and resource cluster that Locate Jersey has worked hard to develop in recent years.

From: [REDACTED]
Sent: 04 March 2016 15:18
To: Sarah Bailey - Jersey
Cc: Emma Glendenning
Subject: RE: BBC Radio Jersey - golf story in JEP

No problem.

[REDACTED]

[REDACTED]

[REDACTED]

From: Sarah Bailey - Jersey [<mailto:Sarah.Bailey01@bbc.co.uk>]
Sent: 04 March 2016 15:17
To: [REDACTED]
Cc: Emma Glendenning
Subject: RE: BBC Radio Jersey - golf story in JEP

Hi [REDACTED]

I believe my colleague Emma is following this up – I'll liaise with her.

Thanks

Sarah

From: [REDACTED]
Sent: 04 March 2016 15:01
To: Sarah Bailey - Jersey
Subject: RE: BBC Radio Jersey - golf story in JEP

Hi there,

I think you'd need to ask the JEP about their content. But if you have specific questions about the visit to Mining Indaba, feel free to mail them to me. There's no one available today to speak about it but we can always give you some answers in writing if, as I said, you have some particular questions.

Cheers,

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

From: Sarah Bailey - Jersey [<mailto:Sarah.Bailey01@bbc.co.uk>]
Sent: 04 March 2016 13:22
To: [REDACTED]
Subject: BBC Radio Jersey - golf story in JEP

Hi [REDACTED]

Hope you're well.

I'm following up the story in the JEP – can you confirm if it's true? Did Mike King and Wayne Gallichan spend their first day in South Africa playing a golf match that wasn't part of the tournament?

Is there anyone who can speak about this? Or is it possible to get some more information?

Thanks

Sarah

Sarah Bailey
Broadcast Journalist

BBC Radio Jersey

19-21 Parade Road, St Helier, Jersey, JE2 3PL

Tel: [REDACTED]

Mob: [REDACTED]

Email: Sarah.Bailey01@bbc.co.uk

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From: [Wayne Gallichan](#)
To: [REDACTED]; [Mike King](#)
Cc: [REDACTED]
Subject: Re: BBC Radio Jersey
Date: 02 March 2016 20:37:10

I am away in London tomorrow [REDACTED] so can't speak with you. The answer is of course yes. Might be worth using the draft press release which was to be considered by Lyndon on Friday. I don't know if it was but Mike will be able to confirm and Mike can also add whatever positive results etc are required. We also have a quote from a partner at [REDACTED] in that press release. Travel will be the same sort of costs and be the same issue.

Sent from my iPad

On 2 Mar 2016, at 17:39, [REDACTED]:

Questions, questions...

BUT this may actually be a good opportunity to talk a bit about what's achieved down there (in answer to Mike's last question), which is something we've had very little on so far.

You could say that two officials have attended each year and that travel was then, as it is now, arranged in accordance with States' guidelines. Then you can give some info on what has actually come out of the last few years of Indabas...

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

From: Mike Weir [<mailto:Mike.Weir@bbc.co.uk>]
Sent: 02 March 2016 09:46
To: [REDACTED]
Subject: BBC Radio Jersey

Morning all,

Have a question which someone's suggested I do as an FOI, but I thought you might be able to help without all that palava.

Did any States employees attend any mining conferences in South Africa in 2015, 2014, 2013 etc.

If so, how did they travel and how much did it cost? And how much business did they generate?

Best,

Mike Weir

 **Radio Jersey**

 I @MikeWeirHere

[illegible]

From: [Mike King](#)
To: [Lucy Stephenson](#)
Cc: [Wayne Gallichan](#); [REDACTED]
Subject: Re: British Airways offer questions
Date: 07 March 2016 10:06:05

No, not aware.

Therefore no idea if the booking qualified

No, travel was in Club World.

Best

Mike

Mike King
Chief Executive Officer
Economic Development, Tourism, Sport and Culture Department
States of Jersey
Tel: [REDACTED]
Sent from my iPad

On 7 Mar 2016, at 09:55, Lucy Stephenson <lstephenson@jerseyeveningpost.com> wrote:

Good morning,

Further to my questions last week I have another thing to ask if that is okay.

Research has shown that at the time of booking and travel there was an offer on with BA that if you booked fully flexible business tickets you were able, on some routes, to upgrade to first class for one leg of the journey. This offer applied to the Cape Town route at the time that you travelled.

Were you aware of this offer?

Did your booking qualify?

Did you travel first class on either, or both, of the legs of the trip?

If the answer to any of these is yes, was the decision to book fully flexible tickets directly related to this offer?

Many thanks,

Lucy Stephenson
Deputy News Editor

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#####

From: [Mike King](#)
To: [REDACTED]
Cc: [Wayne Gallichan](#)
Subject: Re: British Airways offer questions
Date: 07 March 2016 14:25:28

I am. I will forward the email sent to Lucy.

M

Mike King
Chief Executive Officer
Economic Development, Tourism, Sport and Culture Department
States of Jersey
Tel: [REDACTED]
Sent from my iPad

On 7 Mar 2016, at 14:21, [REDACTED]

Dear Mike / Wayne

Please could you confirm if you are already dealing with the email below? If not, please could you let me know how you'd like to proceed.

Kind regards
[REDACTED]

From: Lucy Stephenson
Sent: 07 March 2016 09:56
To: 'Mike King'; Wayne Gallichan; [REDACTED]
Subject: British Airways offer questions

Good morning,

Further to my questions last week I have another thing to ask if that is okay.

Research has shown that at the time of booking and travel there was an offer on with BA that if you booked fully flexible business tickets you were able, on some routes, to upgrade to first class for one leg of the journey. This offer applied to the Cape Town route at the time that you travelled.

Were you aware of this offer?

Did your booking qualify?

Did you travel first class on either, or both, of the legs of the trip?

If the answer to any of these is yes, was the decision to book fully flexible tickets directly related to this offer?

Many thanks,

Lucy Stephenson
Deputy News Editor

T [REDACTED]
E lstephenson@jerseyeveningpost.com W www.jerseyeveningpost.com P.O. Box 582, Jersey, JE4 8XQ
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<image001.jpg>

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#####

From: [Wayne Gallichan](#)
To: [REDACTED]
Cc: [Mike King](#)
Subject: Re: Cape town
Date: 08 February 2016 22:16:37

Thank you for organising [REDACTED] we really enjoyed it. Very nice course and club and some decent golf played by all of us at times.

So far so good at Mining Indaba. Good interest and [REDACTED] came to our stand today which is great and we also had 20 minutes with [REDACTED] who is a fan of Jersey.

We head back Thursday evening but Senator Ozouf and Mike are attending a reception at BHC re State opening of Parliament on Wednesday evening.

Best wishes
Wayne

Sent from my iPad

On 8 Feb 2016, at 16:38,

Good afternoon Wayne

Good to see you and Mike yesterday - it was an enjoyable round.

I contacted the chap I mentioned would be a good prospect for you . As yet no response.

I hope the Indaba is productive for you. When do you head back?

All the best

Sent from my Samsung device

11/11/2016

114

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From: [Mike King](#)
To: [Wayne Gallichan](#)
Cc: [REDACTED]
Subject: Re: Cape town
Date: 09 February 2016 08:53:46

[REDACTED]

Can I add my thanks for arranging such an enjoyable round at Mowbray.

As ever, the golf was a mixture of good and bad but the excellent company and a great course made the day.

Very best

Mike

Sent from my iPhone

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From: [Lyndon Farnham](#)
To: [Wayne Gallichan](#)
Cc: [Murray Norton](#); [Mike King](#); [REDACTED]
Subject: Re: comments made on BBC
Date: 26 February 2016 15:06:11
Attachments: [image001.jpg](#)

Dear Wayne,

I was informed of the cost of my flight (circa 5k) which is why I did not attend.

Be under no doubt Wayne that if I had understood that yours and Mike's flights were costing in excess of £6,000 each then I would have asked you to make 'better value' arrangements.

You may recall that not long after my appointment as ED minister I asked all senior staff to exercise prudence when making travel arrangements.

You should know that the ministerial team strongly supports Locate Jersey and will continue to do so. However, spending in excess of £6,000 each on fully flexible business tickets, as sensible as it may appear to you, is for Murray, Steve and I, politically undefendable.

I wanted to talk with you after our ministerial meeting today but you had already left.

Happy to discuss next week Wayne or feel free to call me over the weekend. I will be in Paris on States business until Tuesday but will have the mobile with me.

KR,

Lyndon.

Senator Lyndon Farnham

On 26 Feb 2016, at 12:49, Wayne Gallichan [REDACTED] wrote:

Dear Murray and Lyndon,

You mention a well-received interview this morning. Neither of you have spoken with me today about any interview and indeed despite comments in the JEP, Lyndon hasn't spoken with me at all which is disappointing. Lyndon you knew about Mining Indaba and the cost as you spoke with me on at least 3 occasions about coming to Cape Town.

The JEP "rants" which are extremely personal include a quote from Murray allegedly saying ""it is an appalling mistake that will not be allowed to happen again". Could you advise what the appalling mistake was?

Please see below the August 2015 quoted costs from HRG who, in accordance with travel policy, unfortunately we have to use. On this occasion, the difference in costs was £400 which bearing in mind that travel plans do change for good reason, as we have seen for Mike especially in previous years, seemed like the correct thing to do and was approved in accordance with EDD travel policy.

From HRG - As per your request please see times and prices

BA 2773 Y 06FEB JERLGW HS1 1355 1500 – there is a later flight at 17.35 arriving 18.35, may be a tight connection

BA 59 J 06FEB LHRCPT HS1 2135 #1105

BA 42 J 15FEB CPTLHR HS1 2150 #0730

BA 2772 Y 16FEB LGWJER HS1 1200 1305

Flexible Business class fare is £6433.62 inc tax – refunds permitted, changes free subject to flight availability
Small saving Restricted Business class fare £6007.62 – refunds less £300.00 before departure after no refunds, changes permitted for £300.00 plus any fare difference

I can assure you that I and my colleagues are not frivolous and are very aware of our responsibilities and will continue to seek best value. Integrity and confidentiality is at the heart of what we do.

I have received numerous messages from the private sector and colleagues within the public sector expressing their support for what I and Locate Jersey do. Quite a number have expressed their surprise at comments

made by ministers. I am not bothered about the media as they print what they like. However I do expect support from ministers in carrying out our duties and regrettably this seems to be lacking on this occasion.

I am taking this afternoon off as time off in lieu.

Regards

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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From: Murray Norton

Sent: Friday, February 26, 2016 12:17 PM

To: Lyndon Farnham <L.Farnham@gov.je>

Cc: Mike King [REDACTED]; Wayne Gallichan [REDACTED]

Subject: Fwd: comments made on BBC

Following the well received radio interview this morning and not wishing to pour oil on the fire, I have discussed this with Lucy. Clearly they have put some of this content in the paper. My reasoning, agreed with the CM, Lyndon and Mike is a tone of apology whilst strongly defending the fine work of Locate and ED.

Regards Murray

Sent from my iPad

Begin forwarded message:

From: Murray Norton <M.Norton@gov.je>

Date: 26 February 2016 09:41:12 GMT

To: 'Lucy Stephenson' <lstephenson@jerseyeveningpost.com>

Subject: RE: comments made on BBC

Hi Lucy

Having discussed this already, I felt I should send this anyway!

Certainly, if you feel I have inaccurately criticised the JEP, my sincere apologies. I am indeed grateful that you spent time with both Mike and Wayne, understanding the excellent work they both do, prior to writing this story.

Within the context of the incredible value that Locate Jersey and ED bring to the island in hundreds of millions of pounds and given the high level of negotiations that this elite team undertake on a daily basis, whilst fully agreeing that the cost of these tickets was too high, it was right for me to balance the headline with the knowledge of the hard work that goes on, behind the scenes. As a result of this, I can confirm that the Chief Officer has apologised for the error of judgement in this incident and travel policy for EDTSC is being reviewed and redefined this morning. Further to this, I have asked the Chief Minister to undertake a complete review of staff travel policy across the States Departments.

From my own experience, of inaccurate and misleading headlines (not that this one was) many will not read beyond the headline and the picture and will draw conclusions without fully reading all of the facts, within the context These are good, hardworking individuals who have both contributed greatly to the creation of jobs and wealth in the island over the past few years. They are also caring family men, with wives and children at school who will suffer greatly over the

weekend and coming weeks in a social island this small. This is also part of my consideration in acknowledging the work of these individuals.

Once again, my apologies if my radio interview inferred criticism of your report. That was clearly not my intention.

Regards Murray

Deputy Murray Norton
Assistant Minister
Department of Economic Development, Tourism, Sport & Culture

Cyril Le Marquand House | The Parade | St Helier | Jersey | JE4 8UL

T: +44 (0)1534 440680 | E: m.norton@gov.je | Mobile +44 (0) 7797718125

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From: Lucy Stephenson [<mailto:lstephenson@jerseyeveningpost.com>]

Sent: 26 February 2016 08:02

To: Murray Norton <M.Norton@gov.je>

Cc: Lyndon Farnham <L.Farnham@gov.je>

Subject: comments made on BBC

Hi Murray,

Although I didn't hear it personally, it has been raised with me that you made a few comments on BBC this morning which I'd like to look into if possible, re the Mike King and Wayne Gallichan story.

I'm told you referred to the newspaper only telling half the story and so on, which bits are missing? Because if there are things that we haven't reported (because we don't know about them) then I want to work on that. I spent over an hour with Mr King and Mr Gallichan on Monday and went to great lengths to ensure that their points were put across clearly in the article. In addition the minister added his comments too, all of which were taken into consideration.

As an aside, I'd also strongly refute the claim that this was sensationalist – again I went to great lengths to report the story very straight, it is what it is, after all.

Even on this occasion the headline is very straight – and the tag line underneath actually makes it very balanced.

I'd be interested to hear your thoughts and, of course, to make sure that the whole story is reported accurately and fairly. And because I didn't actually hear it myself do let me know if indeed I have got the wrong end of the stick about the comments.

In addition, if you would like to respond to this article publicly I can get one of our reporters to call you today as I am running the newsdesk so cannot do it myself.

Thanks,

Lucy Stephenson
Deputy News Editor

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From: [Wayne Gallichan](#)
To: [REDACTED]
Cc: [Mike King](#)
Subject: Re: Don't hate me...
Date: 03 March 2016 15:53:36

Me personally with my credit card and we also paid for the golf we did play ourselves.

Where is she getting this information from ?

Sent from my iPad

> On 3 Mar 2016, at 15:50, [REDACTED]:
>
> Hello again... Your answers will need to cover off this question (see below) too.

> [REDACTED]

[REDACTED]

>
>
>
> -----Original Message-----
> From: Lucy Stephenson [<mailto:lstephenson@jerseyeveningpost.com>]
> Sent: 03 March 2016 15:48
> To: [REDACTED]
> Subject: Don't hate me...

> Hi [REDACTED]

>
> I'm really sorry but can I add one more question?
> I know both men were booked to play in the tournament but had to cancel in mid Jan when they realised their flight times didn't work. Wayne Gallichan arranged payment and asked for a refund when they cancelled. Who paid originally? Him personally or the states via locate Jersey?

> Thanks

> Sent from my iPhone

> #####

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> #####
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From: [Wayne Gallichan](#)
To: [Mike King](#)
Subject: Re: Flights
Date: 03 March 2016 11:57:24

Indeed . A different angle which will be interesting to follow

Sent from my iPad

On 3 Mar 2016, at 11:54, Mike King [REDACTED] wrote:

An interesting request from the media.....

Mike King
Chief Executive Officer
Economic Development, Tourism, Sport and Culture Department
States of Jersey
[REDACTED]

Sent from my iPad

Begin forwarded message:

From: [REDACTED]
Date: 3 March 2016 at 11:44:20 GMT
To: Mike King [REDACTED]
Subject: FW: Flights

FYI

[REDACTED]

-----Original Message-----

From: Ben [<mailto:Ben@bailiwickexpress.com>]

Sent: 03 March 2016 11:35

To: [REDACTED]

Subject: Flights

Hi [REDACTED]

Just a couple of follow-ups on the flights/Mike King/Wayne Gallichan story:

- Is there any investigation into where the leak for the story came from, or has there been one?
- Has it been discussed at Council of Ministers?
- Have any ministers or assistant ministers been asked if they leaked it, and if so, who was asked and what did they say?
- Does the Council of Ministers/Chief Minister have any observations about ministers or assistant ministers leaking stories

about civil servants?

I'm around if you want to discuss,

Cheers

Regards,

Ben Queree,

News Editor.

From: [Lyndon Farnham](#)
To: [Lucy Stephenson](#)
Cc: [Steve Pallett](#); [Murray Norton](#); [Mike King](#)
Subject: Travel costs to the Mining Indaba in South Africa
Date: 25 February 2016 08:49:08

Dear Lucy,

I enclose a short statement (below) in relation to your question on travel costs to the Mining Indaba in South Africa.

"It was not appropriate to incur these unnecessarily high travel costs, given the stringent financial challenges we are facing. Myself, and the Assistant Ministers were unaware of the costs involved. We have specific policies to ensure that the department obtains the best possible value when booking travel. This clearly has not happened in this case and I regret this has occurred. I have reaffirmed in the strongest possible terms that I expect all staff to exercise prudence when making travel arrangements. Despite this incident, EDTSC department travel expenditure reduced by 35% in 2015 when compared to 2014".

Further information

Two EDD/Locate Jersey staff led a delegation of Jersey companies to the 2016 Mining Indaba conference in Cape Town in early February.

Consistent with policy, given the duration of the flights, business class tickets were booked in October 2015 through the States corporate travel provider, well in advance of the conference. Tickets were booked on a fully flexible basis to ensure that, in the event that attendance by EDD/Locate staff had to be cancelled or individuals representing the Department at the Conference had to be changed for any reason, that the costs of the flights could be fully recovered.

EDTSC consistently delivers its objectives within the approved budget and with a total headcount that has reduced dramatically over the last two years. Overseas travel is kept to a minimum and EDTSC always ensures that travel is restricted to the lowest number of staff possible. Ministerial attendance on overseas visits is shared between the Chief Minister and Ministers from the Chief Minister's Department, EDTSC and External Affairs.

Mining Indaba - Mining and resource businesses are key inward investment sectors for EDTSC and Locate Jersey. Mining Indaba is the largest and most well-attended annual conference within this sector, Africa is a key geographic territory for the sector and Locate Jersey has had significant success in attracting inward investment businesses following attendance at previous Mining Indaba conferences. In addition, financial and business service companies who significant clients in the region and see good business development opportunities that far outweighs the costs involved in travel expenses and ensure a very good return for Jersey.

Countries including Canada, Australia, China, India, and Mauritius are all represented at the conference which also includes a major UKTI presence.

KR,

Lyndon.

Senator Lyndon Farnham - Minister for Economic Development

Economic Development Department, Cyril Le Marquand House, The Parade, St Helier, Jersey JE4 8UL.

Tel: (office) +44 1534 440670 Tel: (mobile) +44 7797 714222 Tel: [REDACTED]

email: l.farnham@gov.je

website: <http://www.lyndonfarnham.je>

From: [Mike King](#)
To: [Wayne Gallichan](#)
Cc: [REDACTED]
Subject: Re: golf clubs
Date: 02 March 2016 23:00:47

There is only one person feeding this story.....

Mike King
Chief Executive Officer
Economic Development, Tourism, Sport and Culture Department
States of Jersey
Tel: [REDACTED]
Sent from my iPad

On 2 Mar 2016, at 22:33, Wayne Gallichan [REDACTED] wrote:

Your advice on response [REDACTED] please?. The revised question could take you a long time to answer or it could be a don't know?

I responded to Tristram that I did not take any clubs on this trip. As far as I can recall the only time I have ever taken my clubs was when I had to meet the European Seniors PGA golf representatives at Wentworth to discuss getting the European Seniors Tournament back in Jersey which was at least 6 years ago. The European Tour wanted me to meet them and play at their HQ. It was a day trip and I would have to check on costs but clearly it was the reason for me being there. I don't recall ever having taken my clubs to SA but again could check when back in the office or maybe [REDACTED] could check.

This is proving to be a lot of work for many people. Why has she asked about me specifically? Is someone feeding her information?

Available on mobile tomorrow
Wayne

Sent from my iPad

On 2 Mar 2016, at 17:28, [REDACTED]

Here are Lucy's questions.

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

From: Lucy Stephenson [<mailto:lstephenson@jerseyeveningpost.com>]
Sent: 02 March 2016 15:56
To: [REDACTED]
Subject: golf clubs

H [REDACTED],

Can I put in an official question please?

Has Wayne Gallichan ever taken his golf clubs on a work trip and if so please can I have details of that occasion. Who paid for the golf clubs to travel and how much did it cost?

If there is a problem with me asking about an individual can I revise the question as per below:

Has any States of Jersey employee ever taken their golf clubs on a work trip and if so please can I

have details of that occasion. Who paid for the golf clubs to travel and how much did it cost?
Without identifying the individual, which department were they from and at what level are they
employed? If there is more than one person or more than one occasion please can I have details
of all of them.

Hope this all makes sense,

thanks,

Lucy Stephenson
Deputy News Editor

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#####

From: [Wayne Gallichan](#)
To: [REDACTED]
Cc: [Mike King](#)
Subject: Re: golf clubs
Date: 03 March 2016 12:18:33

Thoughts [REDACTED]

Sent from my iPad

On 2 Mar 2016, at 22:33, Wayne Gallichan [REDACTED] wrote:

[REDACTED]

[REDACTED]

[REDACTED]

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[REDACTED]

From: [Wayne Gallichan](#)
To: [REDACTED]
Cc: [Mike King](#)
Subject: RE: Media
Date: 10 March 2016 12:01:51

Thank you [REDACTED] for your kind words of support which are very much appreciated.

It is indeed a difficult situation to contend with, however, we have received a huge amount of support privately from the private sector which is very comforting.

As you well know with your own business, success is not achieved without a great deal of effort and personal commitment.

Best wishes

Wayne

Wayne Gallichan
Director, Inward Investment and International Trade
Locate Jersey
Department of Economic Development, Tourism, Sport and Culture
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-----Original Message-----

[REDACTED]

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From: [Mike King](#)
To: [REDACTED]
Cc: [Wayne Gallichan](#)
Subject: Re: grant
Date: 03 March 2016 16:12:29

[REDACTED]

I suggest the following responses that should be couched as a statement from an EDTSC spokesman:

Did Mike King take part in the 11th Annual Mining Indaba Golf Tournament on Sunday 7 February?

No

Did Mr Gallichan too, but hiring clubs locally?

No

If yes, who paid his/ their entrance fee to that tournament?

N/A

What time did the pair arrive into Cape Town, and did Mr King go straight to the golf tournament?

Approximately 11.30am local time

Was taking his golf clubs with him the reason Mr King booked a business class ticket, which comes with a much larger baggage allowance allowing him to take them for free?

No, categorically not, Mr King's total baggage allowance was within his limits regardless of class of travel. There was absolutely no additional cost associated with the carriage of these personal effects.

Your other email refers to playing golf in their spare time, on what day was that game?

The game was on Sunday 7th immediately before the first Mining Indaba event on the evening of the 7th.

And can I Just check re that other email, it refers to they, I presume that means both Mr Gallichan and Mr King?

Already answered

I know both men were booked to play in the tournament but had to cancel in mid Jan when they realised their flight times didn't work. Wayne Gallichan arranged payment and asked for a refund

when they cancelled. Who paid originally? Him personally or the states via locate Jersey?

Mr Gallichan paid originally from personal funds. There was not and never was going to be any cost to the taxpayer whatsoever.

Best

Mike

Mike King
Chief Executive Officer
Economic Development, Tourism, Sport and Culture Department
States of Jersey
Tel: [REDACTED]
Sent from my iPad

On 3 Mar 2016, at 14:43, [REDACTED]

FYI

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

From: Lucy Stephenson [<mailto:lstephenson@jerseyeveningpost.com>]
Sent: 03 March 2016 14:25
To: [REDACTED]
Subject: RE: grant

Sounds like they may have been booked to take part in the tournament but had to cancel, if that helps with the questions.

From: [REDACTED]
Sent: 03 March 2016 14:16
To: Lucy Stephenson
Subject: RE: grant

Hi,

Yes, I'm referring to Mr Gallichan and Mr King. I'll get back to you on the other questions.

Cheers,

[REDACTED]

[REDACTED]
[REDACTED]
[REDACTED]

[REDACTED]

From: Lucy Stephenson [<mailto:lstephenson@jerseyeveningpost.com>]
Sent: 03 March 2016 14:07
To: [REDACTED]
Subject: RE: grant

Thanks [REDACTED], and for the other email just now. Can I ask some more questions or should I call Mike directly?

These are my questions:

Did Mike King take part in the 11th Annual Mining Indaba Golf Tournament on Sunday 7 February? Did Mr Gallichan too, but hiring clubs locally?
If yes, who paid his/ their entrance fee to that tournament?
What time did the pair arrive into Cape Town, and did Mr King go straight to the golf tournament?
Was taking his golf clubs with him the reason Mr King booked a business class ticket, which comes with a much larger baggage allowance allowing him to take them for free?
Your other email refers to playing golf in their spare time, on what day was that game?
And can I Just check re that other email, it refers to they, I presume that means both Mr Gallichan and Mr King?

Thanks,

Lucy

From: [REDACTED]
Sent: 03 March 2016 13:59
To: Lucy Stephenson
Subject: RE: grant

This is what I have:

Did Mike King and Wayne Gallichan, together or separately, take golf clubs with them on the trip to the Investing in African Mining Indaba in South Africa?

Mr King took his golf clubs to the Investing in African Mining Indaba in South Africa.

If so, who paid for the clubs to be transported? And how much did they cost?

No cost was incurred, as the clubs were within the baggage allowance.

[REDACTED]

[REDACTED]

[REDACTED]

From: Lucy Stephenson [<mailto:lstephenson@jerseyeveningpost.com>]
Sent: 03 March 2016 13:45
To: [REDACTED]
Subject: RE: grant

Hi [REDACTED]

Any idea if we will get this info today? I am assuming it is going to come from you and not Mike King now?

From: [REDACTED]
Sent: 03 March 2016 11:43
To: Lucy Stephenson
Subject: RE: grant

Okay, thanks for this. I'll let you know.

Re your golf club questions, I should have answers for you later today.

[REDACTED]
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[REDACTED]

jepsupport@jerseyeveningpost.com

#####

From: Lyndon Farnham
To: Mike King
Cc: Murray Norton; Steve Pallett
Subject: Re: Indaba spending
Date: 24 February 2016 16:15:11

OK

Senator Lyndon Farnham - Minister for Economic Development

Economic Development Department, Cyril Le Marquand House, The Parade, St Helier, Jersey JE4 8UL.
Tel: (office) +44 1534 440670 Tel: (mobile) +44 7797 714222 Tel: [REDACTED]
email: l.farnham@gov.je
website: www.lyndonfarnham.je

From: Mike King
Sent: 24 February 2016 16:13
To: Lyndon Farnham
Cc: Murray Norton; Steve Pallett
Subject: Re: Indaba spending

Lyndon

We already monitor all international travel costs - can I suggest you add the word "reexamine" instead of "monitor"

M

Mike King
Chief Executive Officer
Economic Development, Tourism, Sport and Culture Department
Government of Jersey
[REDACTED]

On 24 Feb 2016, at 16:06, Lyndon Farnham <L.Farnham@gov.je> wrote:

Dear all,

I simply propose to provide the JEP with the following short statement:

I do not think it is appropriate for States departments to operate unnecessarily high travel costs given the stringent financial challenges we are facing. To that end, I have asked the Chief Officer to monitor current and future travel arrangements for all EDTSC staff to ensure that the department obtains the best possible value. I have also reaffirmed that I expect officers to exercise prudence when making travel arrangements .

Notes;

Two EDD/Locate Jersey staff led a delegation of Jersey companies to the 2016 Mining Indaba conference in Cape Town in early February

Consistent with policy, given the duration of the flights, business class tickets were booked in October 2015 through the States corporate travel provider, well in advance of the conference. Tickets were booked on a fully flexible basis to ensure that, in the event that attendance by EDD/Locate staff had to be cancelled or individuals representing the Department at the Conference had to be changed for any reason, that the costs of the flights could be fully recovered

EDTSC consistently delivers its objectives within the approved budget and with a total headcount that has reduced dramatically over the last two years. Overseas travel is kept to a minimum and EDTSC always ensures that travel is restricted to the lowest number of staff possible. Ministerial attendance on overseas visits is shared between the Chief Minister and Ministers from the Chief Minister's Department, EDTSC and External Affairs

Mining Indaba - Mining and resource businesses are key inward investment sectors for EDTSC and Locate Jersey. Mining Indaba is the largest and most well-attended annual conference within this sector, Africa is a key geographic territory for the sector and Locate Jersey has had significant success in attracting inward investment businesses following attendance at previous Mining Indaba conferences. In addition, financial and business service companies who significant clients in the region and see good business development opportunities that far outweighs the costs involved in travel expenses and ensure a very good return for Jersey

Countries including Canada, Australia, China, India, and Mauritius are all represented at the conference which also includes a major UKTI presence

KR,

Lyndon

Senator Lyndon Farnham - Minister for Economic Development

Economic Development Department, Cyril Le Marquand House, The Parade, St Helier, Jersey JE4 8UL.
Tel: (office) +44 1534 440670 Tel: (mobile) +44 7797 714222 Tel: [REDACTED]
email: l.farnham@gov.je
website: www.lyndonfarnham.je

From: Mike King
Sent: 24 February 2016 07:44
To: Lyndon Farnham
Cc: Murray Norton; Steve Pallett
Subject: Re: Indaba spending

By the way Philip's spend was un budgeted!

Mike King
Chief Executive Officer
Economic Development, Tourism, Sport and Culture Department
Government of Jersey
[REDACTED]

On 24 Feb 2016, at 07:08, Lyndon Farnham <L.Farnham@gov.je> wrote:

For info (see below)

I am working on a response and will forward a proposed draft shortly

I am very disappointed that Philip went to the media with this and will be bringing it up with CoM

KR,

Lyndon

Senator Lyndon Farnham

Begin forwarded message:

From: Lucy Stephenson <lstephenson@jerseyeveningpost.com>
Date: 24 February 2016 at 06:57:38 GMT
To: Lyndon Farnham <L.Farnham@gov.je>
Subject: Re: Indaba spending

Thanks Lyndon Yes I am That group spent £7,000 on four people over 12 days, accommodation and economy travel

Sent from my iPhone

On 24 Feb 2016, at 00:30, Lyndon Farnham <L.Farnham@gov.je> wrote:

No problem Lucy, I'll have something with you tomorrow first thing

Are you also covering Senator Ozouf's travel costs in the same piece?

KR,

Lyndon

Senator Lyndon Farnham - Minister for Economic Development

Economic Development Department, Cyril Le Marquand House, The Parade, St Helier, Jersey JE4 8UL

Tel: (office) +44 1534 440670 Tel: (mobile) +44 7797 714222 Tel: [REDACTED]

email: L.farnham@gov.je

website: www.lyndonfarnham.je

From: Lucy Stephenson <lstephenson@jerseyeveningpost.com>

Sent: 23 February 2016 12:04

To: Lyndon Farnham

Subject: Re: Indaba spending

Thanks I'm in the office until 4 but an email response would be helpful if possible as I have a lot going on, that way I can just add it in

Sent from my iPhone

On 23 Feb 2016, at 11:54, Lyndon Farnham <L.Farnham@gov.je> wrote:

Lucy,

I'll come back to you a bit later on this once States have settled down a bit

KR,

Lyndon

Senator Lyndon Farnham

On 23 Feb 2016, at 11:09, Lucy Stephenson
<lstephenson@jerseyeveningpost.com<<mailto:lstephenson@jerseyeveningpost.com>>> wrote:

Hi Lyndon,

I know you are in the States, hence the email rather than a phone call

We are running a story tomorrow about the cost of Mike King and Wayne Gallichan's flights to the Indaba Mining Conference - ?6,500 each in business class, fully flexible. They say this is within States policy and within budget

As the minister of this department, and at a time when the States is being asked to save and civil servants are being made redundant, do you think this is appropriate?

I sat down with Mike and Wayne yesterday so have responses from them in full already. They have given me lots of info about the importance of the event itself, but my question is specifically related to the decision to fly business class rather than economy - a difference of around ?5,800 per person

Thanks,

Lucy Stephenson
Deputy News Editor

T [REDACTED]

E lstephenson@jerseyeveningpost.com<<mailto:lstephenson@jerseyeveningpost.com>> W
www.jerseyeveningpost.com<<http://www.jerseyeveningpost.com>> P O Box 582, Jersey, JE4 8XQ

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[cid:image001.jpg@01D16E2A.956C4E80]

75% of Islanders read the Jersey Evening Post at least once a week*

*The States of Jersey Annual Social Survey

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jeppsupport@jerseyeveningpost.com

#####

From: [Lyndon Farnham](#)
To: [Mike King](#)
Cc: [Murray Norton](#); [Steve Pallett](#)
Subject: Re: Indaba spending
Date: 24 February 2016 16:09:25

Forgot to add that EDD's Total travel costs reduced from £169,590 in 2014 to £104,012 in 2015. I will add that to the notes.

L.

Senator Lyndon Farnham - Minister for Economic Development

Economic Development Department, Cyril Le Marquand House, The Parade, St Helier, Jersey JE4 8UL.
Tel: (office) +44 1534 440670 Tel: (mobile) +44 7797 714222 Tel: [REDACTED] [REDACTED]
email: l.farnham@gov.je
website: www.lyndonfarnham.je

From: Lyndon Farnham
Sent: 24 February 2016 16:06
To: Mike King
Cc: Murray Norton; Steve Pallett
Subject: Re: Indaba spending

Dear all,

I simply propose to provide the JEP with the following short statement:

"I do not think it is appropriate for States departments to operate unnecessarily high travel costs given the stringent financial challenges we are facing. To that end, I have asked the Chief Officer to monitor current and future travel arrangements for all EDTSC staff to ensure that the department obtains the best possible value. I have also reaffirmed that I expect officers to exercise prudence when making travel arrangements".

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Two EDD/Locate Jersey staff led a delegation of Jersey companies to the 2016 Mining Indaba conference in Cape Town in early February.

Consistent with policy, given the duration of the flights, business class tickets were booked in October 2015 through the States corporate travel provider, well in advance of the conference. Tickets were booked on a fully flexible basis to ensure that, in the event that attendance by EDD/Locate staff had to be cancelled or individuals representing the Department at the Conference had to be changed for any reason, that the costs of the flights could be fully recovered.

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Countries including Canada, Australia, China, India, and Mauritius are all represented at the conference which also includes a major UKTI presence.

KR,

Lyndon.

Senator Lyndon Farnham - Minister for Economic Development

Economic Development Department, Cyril Le Marquand House, The Parade, St Helier, Jersey JE4 8UL.
Tel: (office) +44 1534 440670 Tel: (mobile) +44 7797 714222 Tel: [REDACTED] [REDACTED]
email: l.farnham@gov.je
website: www.lyndonfarnham.je

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From: [Lyndon Farnham](#)
To: [Mike King](#)
Subject: Re: Indaba spending
Date: 23 February 2016 19:38:07
Attachments: [image001.jpg](#)

Mike,

I seem to have mislaid your suggested response - could you re send it please?

Thanks.

L.

Senator Lyndon Farnham - Minister for Economic Development

Economic Development Department, Cyril Le Marquand House, The Parade, St Helier, Jersey JE4 8UL.

Tel: (office) +44 1534 440670 **Tel: (mobile)** +44 7797 714222 **Tel:** [REDACTED]

email: l.farnham@gov.je

website: www.lyndonfarnham.je

From: Mike King

Sent: 23 February 2016 12:24

To: Lyndon Farnham; Murray Norton; Steve Pallett

Subject: RE: Indaba spending

Lyndon

I am very suspicious about why this particular example is being picked on.

This was a. within budget b.within policy/Financial Direction and c. consistent with travel bookings in CMD, Joe's team etc etc.

Locate were within budget for 2015 and delivered and exceeded their targets

The total cost of our flights was c.10% of ONE of the HNWIs that Locate offered.

Best

Mike

From: Lyndon Farnham

Sent: 23 February 2016 11:19

To: Murray Norton <M.Norton@gov.je>; Steve Pallett <S.Pallett@gov.je>

Cc: Mike King <M.King@gov.je>

Subject: Fwd: Indaba spending

Murray, Steve,

Advice please.

What do you think is the best way to deal with this? (see below).

I obviously support Mike and Wayne in all of their endeavours but I do think we could have exercised better judgement with the cost of the flights.

L.

Senator Lyndon Farnham

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

□

████████████████████

[REDACTED]

Response	Percentage
Yes, the U.S. should take action to address climate change	95%
No, the U.S. should not take action to address climate change	5%

From: Lyndon Farnham
To: Murray Norton
Cc: Mike King; Steve Pallett
Subject: Re: Indaba spending
Date: 24 February 2016 19:35:34

I completely understand Murray

I thought the brief statement was good and opened by stating that I (we) thought the position was unacceptable

How would you suggest we change the message?

L

Senator Lyndon Farnham

On 24 Feb 2016, at 19:22, Murray Norton <M.Norton@gov.je> wrote:

Lyndon, Mike, Steve,

I have given this much thought and am increasingly distressed at the message were are sending out here, as one of hubris. The more I read the response, the more I'm concerned that we are denying that there is anything wrong here. I have to speak up here and I hope you will all respect that I'm simply being honest to myself and do not wish to alienate myself to any of you, whom I think of as good people and good friends.

I, for the record completely disagree that this ticket spend was prudent in any way. There is clearly a difference of our judgement if anyone believes it is acceptable to spend £13k on two return tickets with public money. Maybe I just live in different world. With a spend of this size and sensitivity, firstly, Ministers should have been at least sighted on the costs.

Secondly, our policy is quite clear that travel should be Economy class. Anything above this, should be sanctioned by the officers senior. In Wayne's case - Mike. In Mike's case I assume John Richardson or you Lyndon. To be 're-examining' the entire department on travel, is by inference, labelling the entire department and the three ministers as all culpable and complicit in running up high travel expenses, which is unfair, certainly not a true reflection and draws shadows of doubt on everyone.

I believe this could blow up as a huge story and be highly damaging and it does not reflect my values with regard to spending the money of those I'm attempting to represent. Yes we do have a great return from the work of Locate, but that will not wash with the media & public when we could have done the same for about 15% of price. In my view, I'm sorry to say, this was an error.

With regret & regards
Murray

Sent from my iPhone

On 24 Feb 2016, at 16:15, Lyndon Farnham <L.Farnham@gov.je> wrote:

OK

Senator Lyndon Farnham - Minister for Economic Development

Economic Development Department, Cyril Le Marquand House, The Parade, St Helier, Jersey JE4 8UL.

Tel: (office) +44 1534 440670 Tel: (mobile) +44 7797 714222 Tel: [REDACTED]
email: L.farnham@gov.je
website: www.lyndonfarnham.je

From: Mike King
Sent: 24 February 2016 16:13
To: Lyndon Farnham
Cc: Murray Norton; Steve Pallett
Subject: Re: Indaba spending

Lyndon

We already monitor all international travel costs - can I suggest you add the word "reexamine" instead of "monitor"?

M

Mike King
Chief Executive Officer
Economic Development, Tourism, Sport and Culture Department
Government of Jersey
[REDACTED]

On 24 Feb 2016, at 16:06, Lyndon Farnham <L.Farnham@gov.je> wrote:

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From: [Mike King](#)
To: [REDACTED]
Cc: [Philip Ozouf](#); [Wayne Gallichan](#)
Subject: Status of African DTAs TIEAs and BITs
Date: 01 February 2016 13:30:00

Dear [REDACTED]

As you know we are attending Mining Indaba in Cape Town in the w/c 7th February.

Philip is leading the party, accompanied by Wayne and I, [REDACTED] and approximately 10 representatives from the financial services sector.

In preparation for the trip, Philip is meeting with some of the industry participants. The first of these meetings was held this morning with representatives from [REDACTED]. In the conversation they expressed the view that an update on the status of DTAs and TIEAs with African jurisdictions would be very helpful – are you content to provide the latest update given to FERAG to the key participants. Of equal importance to [REDACTED] is the status of BITs. Philip explained the entrustment issue but it would be very helpful to have a short narrative to explain the current position – are you happy to provide same?

Many of the finance industry participants are leaving Jersey on Wednesday of this week for client meetings in Jo'burg and I would like to get them information before they depart.

Best

Mike

From: [Wayne Gallichan](#)
To: [Alan Maclean](#)
Cc: [Murray Norton](#); [Steve Pallett](#); [Mike King](#) [REDACTED] [Lyndon Farnham](#)
Subject: RE: Interview
Date: 01 March 2016 10:20:42

Fyi Alan as the reporter referred to your comments

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

| States of Jersey | 7th Floor Cyril Le Marquand House | St Helier | Jersey | JE4 8UL

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From: Lyndon Farnham

Sent: Tuesday, March 01, 2016 10:11 AM

To: Wayne Gallichan <W.Gallichan@gov.je>

Cc: Murray Norton <M.Norton@gov.je>; Steve Pallett <S.Pallett@gov.je>; Mike King <M.King@gov.je>; [REDACTED]

Subject: Re: Interview

Noted and understood. Thanks Wayne.

Senator Lyndon Farnham

On 1 Mar 2016, at 10:03, Wayne Gallichan <W.Gallichan@gov.je> wrote:

Good morning Lyndon, Murray, Steve,

You should be aware that the JEP are still intending to publish an article based on an interview I gave on 15th February about the work undertaken by Locate Jersey. This was on the back of the recently published 2015 results.

I was contacted yesterday by the JEP and have detailed below the content of the discussion. I made it very clear to Tristram that I had nothing to say about last week's JEP reports which had nothing to do with the interview given on 15th.

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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From: Wayne Gallichan

Sent: Tuesday, March 01, 2016 9:58 AM

To: 'Tristram Colledge' <tcolledge@jerseyeveningpost.com>

Subject: RE: Interview

Good morning Tristram

At the request of the JEP, I agreed to an interview on 15th February regarding the 2015 Locate Jersey results which were recently published. I was informed by you that the article would probably appear in the Saturday interview shortly thereafter.

Further to that interview on Locate Jersey you informed me yesterday that you had a couple of follow up questions.

To avoid any misunderstandings and for the sake of good order, I want to confirm our conversation of yesterday.

You initially asked me if I had had a good weekend.

You said that the interview article had been held over and asked if I wanted to comment on the JEP report of last Thursday. I said no.

You asked if I wanted to comment on the Treasury Minister's comments in the JEP of last Friday. I said no, not for me to comment.

You asked if I wanted to comment about a new States travel policy. I said that was for others to decide upon, not me.

You asked about HNWI targets and I confirmed previous information provided.

You asked if I was attending any conferences soon. I said I was attending the Jersey Finance Annual Funds Conference in London tomorrow. Locate Jersey and Jersey Finance work closely and this event is one of their flagship events with many intermediaries attending and networking opportunities. There is no cost to attend the conference and as always to London I am travelling economy hand luggage only. I will also be having additional business meetings during the day.

You asked if I had anything further to add to the interview. I said that the interview conducted on 15th February was in relation to the work undertaken by Locate Jersey and the excellent results for 2015 (as was reported at the time by the JEP on front page and in the editorial). I reaffirmed that Locate Jersey work was undertaken in accordance with States Strategic objectives (EGDS) and EDD policies.

I do hope that the interview article is published in accordance with the reasons for which it was given and is not tainted by any subsequent story.

On a personal note. [REDACTED]
[REDACTED]
[REDACTED]

Kind regards

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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From: Wayne Gallichan
Sent: Monday, February 29, 2016 12:26 PM
To: 'Tristram Colledge' <tcolledge@jerseyeveningpost.com>
Subject: RE: Interview

Just tried calling you Tristram but engaged. I have to pop out so will try again shortly.

Thank you

Wayne

Wayne Gallichan
Director, Inward Investment and International Trade
Locate Jersey
Department of Economic Development, Tourism, Sport and Culture
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From: Tristram Colledge [<mailto:tcolledge@jerseyeveningpost.com>]
Sent: Monday, February 29, 2016 11:46 AM
To: Wayne Gallichan <W.Gallichan@gov.je>
Subject: RE: Interview

Hi Wayne

Just tried to give you a call now. We would like to use the interview this week. Just wondered if we could have a quick chat about a couple of follow-up questions.

Could you give me a call at some point today? I'm heading out of the office at 3, so if you could give me a buzz before then that'd be great. The [REDACTED]

Best wishes,

Tris

From: Wayne Gallichan [<mailto:W.Gallichan@gov.je>]
Sent: 29 February 2016 11:02
To: Tristram Colledge
Subject: RE: Interview

Good morning Tristram,

At your request, we met around 2 weeks ago to discuss the excellent work undertaken by the Locate Jersey team and the 2015 results which were of course well reported recently by the JEP.

I understood that the interview was probably going to be in the Saturday interview. Is this still the intention?

Best wishes

Wayne

Wayne Gallichan
Director, Inward Investment and International Trade
Locate Jersey
Department of Economic Development, Tourism, Sport and Culture
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From: Wayne Gallichan
Sent: Friday, February 19, 2016 8:38 AM
To: 'Tristram Colledge' <tcolledge@jerseyeveningpost.com>
Subject: RE: Interview

Hi Tristram

I believe that there are around 200 HNWIs in the Island.

Regards

Wayne

Wayne Gallichan
Director, Inward Investment and International Trade
Locate Jersey
Department of Economic Development, Tourism, Sport and Culture
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From: Tristram Colledge [<mailto:tcolledge@jerseyeveningpost.com>]
Sent: Thursday, February 18, 2016 4:54 PM
To: Wayne Gallichan <W.Gallichan@gov.je>
Subject: RE: Interview

Thanks Wayne, that's great. I also wanted to check with you, how many High Value Residents are there currently in the Island?

From: Wayne Gallichan [<mailto:W.Gallichan@gov.je>]
Sent: 18 February 2016 10:22
To: Tristram Colledge
Subject: RE: Interview

Hello Tristram

Thank you and yes I too enjoyed speaking about the work LJ team does. Hopefully you gathered that we are extremely passionate about what we do!

I have to be careful about giving out all jobs opportunities created as it could be possible to identify staffing numbers approved for specific companies which of course is confidential. The main sectors were 92 in IT/Digital/e-business; 33 financial services; 22 Group HQ and 17 in retail.

Just to be clear about the jobs actually created and the potential jobs that could be created. The 1300+ figure in our infographic is based on manpower returns and shows exactly how many people are employed (as at June last year) by businesses assisted by Locate Jersey. The 250 figure is the potential number of jobs that could be created by those 34 businesses licenced in 2015 only – these posts will hopefully be filled over a period of time, for some of them the business model may change or they may not grow as quickly as hoped or indeed they may be successful and ask for more.

Best wishes
Wayne

Wayne Gallichan
Director, Inward Investment and International Trade
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From: Tristram Colledge [<mailto:tcolledge@jerseyeveningpost.com>]
Sent: Thursday, February 18, 2016 10:04 AM
To: Wayne Gallichan <W.Gallichan@gov.je>
Subject: Interview

Hi Wayne

Great to meet up with you earlier this week. Lucy has just remembered something that we wanted to ask you. We just wondered if you had a breakdown of the 250 jobs that were created in 2015? For example, how many were in the finance industry, digital industry etc?

Best wishes,

Tris

Tristram Colledge
Journalist

T [REDACTED]
E tcolledge@jerseyeveningpost.com W www.jerseyeveningpost.com P.O. Box 582, Jersey, JE4 8XQ
Like us on www.facebook.com/jerseyeveningpost Follow us on www.twitter.com/jepnews

<image001.jpg>

75% of Islanders read the Jersey Evening Post at least once a week*
*The States of Jersey Annual Social Survey.

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From: [Wayne Gallichan](#)
To: [REDACTED]
Cc: [Mike King](#)
Subject: RE: Locate Jersey - relocation?
Date: 02 February 2016 14:54:12

Noted [REDACTED] Mike King, CEO Economic Development and I can meet you at 2-30pm in the [REDACTED] or alternatively 4pm at [REDACTED] drinks reception at [REDACTED] to which we could get you an invitation.

Let me know what suits you best.

If you have any free time on 4th March and wish to meet with a Minister, we can try to arrange.

Kind regards

Wayne

Wayne Gallichan
Director, Inward Investment and International Trade
Locate Jersey
Department of Economic Development, Tourism, Sport and Culture
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T: [REDACTED] | E: [REDACTED] | www.locatejersey.com
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From: [REDACTED]
Sent: Tuesday, February 02, 2016 2:18 PM
To: Wayne Gallichan [REDACTED]
Cc: Mike King [REDACTED]
Subject: RE: Locate Jersey - relocation?

We start our meetings at 8am on Wednesday and then have back to back meetings all day followed by a dinner we are hosting

Thursday morning is free - we leave back to Johannesburg midday

Alternatively I will be in Jersey for the day of 4 March

From: Wayne Gallichan [REDACTED]
Sent: Tuesday, February 2, 2016 3:50 PM
To: [REDACTED]
Cc: Mike King [REDACTED]
Subject: RE: Locate Jersey - relocation?

Ideally we would like to include our Minister [REDACTED] who doesn't arrive in Cape Town until late on Tuesday evening. Could we do a breakfast meeting on Wednesday morning?

We are staying at the [REDACTED] so could reserve a table or meet you at [REDACTED] early morning as suits you.

Kind regards
Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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From: [REDACTED]

Sent: Tuesday, February 02, 2016 1:45 PM

To: Wayne Gallichan [REDACTED]

Cc: Mike King [REDACTED]

Subject: RE: Locate Jersey - relocation?

Tuesday afternoon between 2.30 and 4.30 at the [REDACTED] would be fine – would that work for you?

Wednesday afternoon we are completely full from 11 am until late evening

Regards

[REDACTED]

From: Wayne Gallichan [REDACTED]

Sent: Tuesday, February 2, 2016 3:30 PM

To: [REDACTED]

Cc: Mike King [REDACTED]

Subject: RE: Locate Jersey - relocation?

Good day [REDACTED],

Tuesday or Wednesday afternoon works best for me. Our Assistant Chief Minister will be speaking on Wednesday morning at the Conference and would be available later in the day if you wished to meet him.

[REDACTED] would be fine.

Look forward to hearing from you.

Kind regards

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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From: [Wayne Gallichan](#)
To: [REDACTED]
Cc: [Mike King](#); [REDACTED]
Subject: RE: Locate Jersey
Date: 05 February 2016 09:10:30
Attachments: [image002.png](#)
[image003.jpg](#)

Hi [REDACTED] and thank you for getting back to me.

2.30pm as suggested is fine. Do you have a pass to the Conference? If yes, please come to our stand 1307 and we can find somewhere either in [REDACTED] or in the [REDACTED] and networking area outside the main entrance.



Look forward to meeting you.

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

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From: [REDACTED]

Sent: Friday, February 05, 2016 7:26 AM

To: Wayne Gallichan [REDACTED]

Cc: Mike King [REDACTED] [REDACTED]

Subject: RE: Locate Jersey

Wayne,

Many thanks for your mail and apologies for the delayed response as I was travelling.

It would be great to meet with Senator Ozouf Wednesday 2:30 if this is convenient, alternatively please suggest a time on Thursday afternoon. If you could just let me know where nearer the time. I will have my UK number [REDACTED] and will share a South African number when I get in to Cape Town.

All the best,

[REDACTED]

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

From: Wayne Gallichan [REDACTED]

Sent: 04 February 2016 16:37

To: [REDACTED]

Cc: Mike King [REDACTED] [REDACTED]

Subject: RE: Locate Jersey

Thank you for the introduction [REDACTED] and hello [REDACTED]

Senator Ozouf arrives in Cape Town on the evening of 9th February having visited Rwanda and Johannesburg en route. He is speaking at the Conference at 11-30am on Wednesday 10th. His current availability is Wednesday early breakfast meeting, Wednesday afternoon before 3-30pm or Thursday afternoon.

Please let me know if you are able to meet him.

Best wishes

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

th

From: [REDACTED]

Sent: Tuesday, February 02, 2016 6:59 PM

To: Wayne Gallichan [REDACTED]

Cc: Mike King [REDACTED] [REDACTED]

Subject: RE: Locate Jersey

Hi Wayne

Thanks for your email. I am copying in [REDACTED] – our Africa Director – who will be representing [REDACTED] at the Indaba. I am sure she will be more than pleased to meet Senator Ozouf.

Best wishes

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED] [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

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[REDACTED]

From: Wayne Gallichan [REDACTED]

Sent: 02 February 2016 22:10

To: [REDACTED]

Cc: Mike King [REDACTED]

Subject: Locate Jersey

Good afternoon [REDACTED]

Further to our recent meeting, would it be appropriate for your colleagues attending Mining Indaba to meet with our Assistant Chief Minister, Senator Philip Ozouf? The intention would be for them to brief the minister about the great work undertaken in Africa by [REDACTED] and

where perhaps [REDACTED] could be of value to Jersey in exploring new opportunities and indeed where Government of Jersey may be of value to [REDACTED]

Senator Ozouf arrives in Cape Town late on Tuesday 9th and is speaking at 11-30 on Wednesday 10th February. If agreed, would your colleagues be available on the morning of Wednesday anytime between 9-00am and 10-30am or the afternoon from 2pm onwards?

Kind regards

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

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From: [Wayne Gallichan](#)
To: [REDACTED]
Cc: [Mike King](#)
Subject: RE: Media
Date: 10 March 2016 12:01:51

Thank you [REDACTED] for your kind words of support which are very much appreciated.

It is indeed a difficult situation to contend with, however, we have received a huge amount of support privately from the private sector which is very comforting.

As you well know with your own business, success is not achieved without a great deal of effort and personal commitment.

Best wishes

Wayne

Wayne Gallichan
Director, Inward Investment and International Trade
Locate Jersey
Department of Economic Development, Tourism, Sport and Culture
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-----Original Message-----

[REDACTED]

[REDACTED]

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[REDACTED]
[REDACTED]

From: [Lyndon Farnham](#)
To: [Mike King](#)
Subject: Re: Message from Cape Town!
Date: 09 February 2016 12:04:47

yep, sure does - and that's where we would have been staying had I been there...

Hope it's going well.

L.

Senator Lyndon Farnham

> On 9 Feb 2016, at 09:15, Mike King [REDACTED] wrote:

>

> Lyndon

>

> [REDACTED] just visited the stand at Indaba. Great guy and it looks like he has a spectacular vineyard.

>

> Best

>

> Mike

>

> Sent from my iPhone

From: [Mike King](#)
To: [REDACTED]
Cc: [REDACTED] [Wayne Gallichan](#); [REDACTED]
Subject: Re: Mining Indaba
Date: 03 February 2016 11:11:09

[REDACTED]

I am awaiting a response to me recent email to you and [REDACTED] regarding an update on DTAs, TIEAs and BITs.

As stated in the email it would be helpful to distribute the update to the companies attending Indaba with us by the end of this week.

Best

Mike

Mike King
Chief Executive Officer
Economic Development Department
States of Jersey
[REDACTED]
Sent from my iPad

On 3 Feb 2016, at 11:04, [REDACTED]:

Dear Wayne,

Thanks for your email and apologies for the delay in replying - the wifi access in Kigali has been intermittent!

If the Minister meets his Kenyan counterpart, he might offer an update on our anti-corruption activities:

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

Sent from my iPhone

[REDACTED]

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[REDACTED]

From: Wayne Gallichan
Sent: 02 February 2016 15:59
To: [REDACTED]
Cc: Mike King
Subject: Mining Indaba

<https://www.miningindaba.com/ehome/indaba/Agenda/?&>

[REDACTED]

Above is the link to the Mining Indaba agenda. On Wednesday 10th afternoon, there are several African Ministerial presentations (Dem Rep of Congo/Botswana/Burkina Faso/Namibia/Kenya etc). Are any of these of interest to Jersey from the point of view of making contacts? If yes, we will try to engage Senator Ozouf with the relevant Minister.

Kind regards

Wayne

Wayne Gallichan

Director, Inward Investment and International Trade

Locate Jersey

Department of Economic Development, Tourism, Sport and Culture

| States of Jersey | 7th Floor Cyril Le Marquand House | St Helier | Jersey | JE4
8UL

T: [REDACTED] | E: [REDACTED] | www.locatejersey.com

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From: [Wayne Gallichan](#)
To: [Mike King](#)
Cc: [Jan Gorst](#); [REDACTED]
Subject: Re: Oral Question
Date: 07 March 2016 19:01:23

Correct.

You might also like to add that one of the mining businesses we met has already visited me in Jersey regarding a relocation of HQ. Plus one of the host intermediaries of the networking event which we attended at 6-30 on the Sunday and with whom we spoke for a considerable period of time has confirmed a visit to Jersey to meet with LJ and others which I have facilitated.

Kind regards

Wayne

Sent from my iPad

> On 7 Mar 2016, at 18:36, Mike King <M.King@gov.je> wrote:

>

> Ian

>

> I assume the answer is being drafted.

>

> Give the context of the question I thought you might like to include the FACT that the first thing Wayne and I did when we arrived in Cape Town was NOT go to play golf.

>

> The first thing we did, and I'm sure Wayne will corroborate this, was to go to the hotel, check in and then check that the promotional material, critical to our stand at Indaba, that had been shipped to the hotel by courier (there were four boxes) from Jersey had all arrived safely and were in tact. Only when we had done this did we have the 4-5 hours of free time before the first event.

>

> Trust this helps.

>

> Best

>

> Mike

>

> Mike King

> Chief Executive Officer

> Economic Development, Tourism, Sport and Culture Department

> States of Jersey

> [REDACTED]

> Sent from my iPad

From: [Mike King](#)
To: [Lucy Stephenson](#)
Cc: [Wayne Gallichan](#); [REDACTED]
Subject: Re: South Africa
Date: 03 March 2016 18:38:08

Lucy

I have drafted a response but neither Wayne or [REDACTED] are available this evening. It will be tomorrow morning I'm sorry.

Best

Mike

Mike King
Chief Executive Officer
Economic Development, Tourism, Sport and Culture Department
States of Jersey
[REDACTED]

Sent from my iPad

> On 3 Mar 2016, at 17:32, Lucy Stephenson <lstephenson@jerseyeveningpost.com> wrote:
>
> Good evening both,
>
> I wanted to let you know that we are running a story tomorrow including the details provided to me today by the comms unit regarding the golf played during the South Africa visit.
> The obvious question is given that you were booked to take part in the conference's networking golf tournament on the Sunday morning but subsequently had to pull out when you realised you were not on the early flight of the day and the fact that you both then played golf that afternoon following your arrival, this does not fit with the suggestion that one important aspect of travelling business class was so you could work straight away upon arrival. What would your response be to that?
> I obviously want to give you both the opportunity to respond should you wish to, hence the email. Sorry it is not sooner, I have only just received the info.
> Any response would be required by 8 am for inclusion in the article.
>
> Many thanks,
>
> Lucy
>
>
>
> Sent from my iPhone
> #####
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>
> jepsupport@jerseyeveningpost.com
> #####

From: [Wayne Gallichan](#)
To: [Mike King](#)
Cc: [REDACTED]
Subject: Re: South Africa
Date: 03 March 2016 21:58:43

You may wish to make it clear that we departed on a Saturday lunch time i.e. A weekend. She will probably ignore that of course.

Sent from my iPad

On 3 Mar 2016, at 21:40, Wayne Gallichan [REDACTED] wrote:

Fine with me Mike
You may wish to add we paid for the golf ourselves
This last clearly has it in for us and I wonder where this information came from

Sent from my iPad

On 3 Mar 2016, at 18:16, Mike King [REDACTED] wrote:

My suggested response:

Good evening Lucy

As you have been informed we **landed** at Cape Town at 11.30 after traveling for 20 hours from Jersey.

If we had arrived in time to participate in the Indaba-arranged golf networking event (which is an important and well attended aspect of the conference) all costs would have been covered personally with no cost to tax payers whatsoever.

As it transpired we were unable to participate in the event but we were offered the opportunity to play by a Jersey resident with strong business connections in South Africa.

Our participation in no way compromised our attendance at other Indaba events, the first of which took place on Sunday evening, sponsored in part by [REDACTED]

So, 4-5 hours after **landing** at Cape Town, we were working.

Apart from this 4-5 hours of free time, with the exception of sleeping and eating, we were working either on the Jersey stand (which was permanently manned by us) or at meetings and events associated with Mining Indaba. I doubt anyone would begrudge an individual 4-5 hours of free time in a week of intense work which included events that started as early as 0630h, Cape Town time (0430h Jersey time).

Best

Mike

Mike King
Chief Executive Officer
Economic Development, Tourism, Sport and Culture Department
States of Jersey
[REDACTED]

Sent from my iPad

Begin forwarded message:

From: Lucy Stephenson <lstephenson@jerseyeveningpost.com>
Date: 3 March 2016 at 17:32:12 GMT
To: Wayne Gallichan [REDACTED], Mike King [REDACTED]
Subject: South Africa

Good evening both,
I wanted to let you know that we are running a story tomorrow including the details provided to me today by the comms unit regarding the golf played during the South Africa visit.

The obvious question is given that you were booked to take part in the conference's networking golf tournament on the Sunday morning but subsequently had to pull out when you realised you were not on the early flight of the day and the fact that you both then played golf that afternoon following your arrival, this does not fit with the suggestion that one important aspect of travelling business class was so you could work straight away upon arrival. What would your response be to that?

I obviously want to give you both the opportunity to respond should you wish to, hence the email. Sorry it is not sooner, I have only just received the info.

Any response would be required by 8 am for inclusion in the article.

Many thanks,

Lucy

Sent from my iPhone

#####

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jepsupport@jerseyeveningpost.com

#####

From: [Mike King](#)
To: [Lucy Stephenson](#)
Cc: [Wayne Gallichan](#); [REDACTED]
Subject: Re: South Africa
Date: 04 March 2016 09:22:33

No, I would not agree.

After a 19 hour flight, I do not consider a short time to recover to be unreasonable, particularly as it was the only free time we had before a period of such hectic work which involved 18 hour days when we were both on our feet for the majority of the time.

The evening event started at 6.30pm, I believe.

By the way, whilst we were there, thanks to modern communications, we were also undertaking our "day job" in Jersey. Speaking personally I dealt with up to 100 work-related emails a day during the trip as I do on all visits outside Jersey and at weekends.

Best

Mike

Mike King
Chief Executive Officer
Economic Development, Tourism, Sport and Culture Department
States of Jersey
[REDACTED]
Sent from my iPad

> On 4 Mar 2016, at 09:13, Lucy Stephenson <lstephenson@jerseyeveningpost.com> wrote:
>
> Many thanks for your response Mike.
> Just so I am totally clear, what would you say therefore to the suggestion that one of the reasons given for travelling business class, that being so you were fresh to begin work straight away, does not seem justifiable given that you did not start work until the evening?
>
> -----Original Message-----
> From: Mike King [REDACTED]
> Sent: 04 March 2016 09:09
> To: Lucy Stephenson
> Cc: Wayne Gallichan [REDACTED]
> Subject: Re: South Africa
>
> Good morning Lucy
>
> You have been assured that there was no cost to the tax payer whatsoever associated with Wayne and I using the only five hours of free time on a Sunday in a seven day trip for personal activity. I trust this features prominently in your story.
>
> As you have been informed we landed at Cape Town at 11.30 after traveling for 20 hours from Jersey.
>
> If we had arrived in time to participate in the Indaba-arranged golf networking event (which is an important and well attended aspect of the conference) all costs would have been covered personally with no cost to tax payers whatsoever.
>
> As it transpired we were unable to participate in the event but we were offered the opportunity to play by a Jersey resident with strong business connections in South Africa. Again, at no cost to the taxpayer.
>
> Our participation in no way compromised our attendance at other Indaba events, the first of which took place on Sunday evening<x-apple-data-detectors://0>, sponsored in part by [REDACTED]
>
> So, 4-5 hours after landing at Cape Town, we were working.
>
> Apart from this 4-5 hours of free time, with the exception of sleeping and eating, we were working either on the Jersey stand (which was permanently manned by us) or at meetings and events associated with Mining Indaba. I doubt anyone would begrudge an individual 4-5 hours of free time in a week of intense work which included meetings that started as early as 0630h, Cape Town time (0430h Jersey time).
>
> One other related point. Indaba has been consistently described as a "conference" which significantly underplays its function. It is a major trade fair at which Jersey (along with Australia, Canada, and the UK all of whom have a massive presence) has a stand which is permanently manned during opening hours (in this case by Wayne and I). For the avoidance of any doubt, we do not sit and listen to talks at a conference, we lead a trade delegation and man a stand to promote Jersey.
>
> Best
>
> Mike
>
> Mike King
> Chief Executive Officer
> Economic Development, Tourism, Sport and Culture Department States of Jersey
> [REDACTED]
> Sent from my iPad
>

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[REDACTED]

From: [Mike King](#)
To: [Lucy Stephenson](#)
Cc: [Wayne Gallichan](#); [REDACTED]
Subject: Re: South Africa
Date: 04 March 2016 09:31:13

Lucy

For clarification, some of the events we attend are invitation only (e.g. The Sunday evening event and an event held later in the week where we met [REDACTED] - which you may be interested to know has already been followed up and we had an hour long conversation with [REDACTED] on whose Board [REDACTED] sits, yesterday thanks to [REDACTED] intervention) and are not on the main conference schedule.

One finds that at such events there may be only 200 of the thousands of the Indaba attendees, but the quality of attendees is very high and the connections made very productive.

Mike King
Chief Executive Officer
Economic Development, Tourism, Sport and Culture Department
States of Jersey
[REDACTED]

Sent from my iPad

> On 4 Mar 2016, at 09:16, Lucy Stephenson <lstephenson@jerseyeveningpost.com> wrote:

>

> Please could you also confirm the name and start time of the event on the Sunday as I cannot seem to find it on the agenda? Thanks.

>

> -----Original Message-----

> From: Mike King [REDACTED]

> Sent: 04 March 2016 09:09

> To: Lucy Stephenson

> Cc: Wayne Gallichan; [REDACTED]

> Subject: Re: South Africa

>

> [REDACTED]

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[illegible]

From: [Lyndon Farnham](#)
To: [Mike King](#)
Cc: [Murray Norton](#); [Steve Pallett](#)
Bcc: [Lyndon Farnham](#)
Subject: Re: Travel costs to the Mining Indaba in South Africa
Date: 25 February 2016 11:10:22

Noted, thanks Mike.

Could you let us see what is proposed re new departmental travel policy please?

I was informed of the cost of my flight (circa 5k) which is why I did not attend.

Be under no doubt Mike that if I had understood that yours and Wayne's flights were costing in excess of £6,000 each then I would have asked you to make 'better value' arrangements.

L.

Senator Lyndon Farnham

> On 25 Feb 2016, at 10:52, Mike King [REDACTED]
>
> Perhaps you would add in 3. that I (i.e. MJK) have recommended a total revision of our departmental travel policy to, for example, not allow flexible fares to be booked in future.
>
> By the way, in conjunction with your potential desire to come to Indaba you were informed of the cost of flight and hotel.
>
> Mike King
> Chief Executive Officer
> Economic Development, Tourism, Sport and Culture Department
> States of Jersey
[REDACTED]
> Sent from my iPad
>
>> On 25 Feb 2016, at 10:44, Lyndon Farnham <L.Farnham@gov.je> wrote:
>>
>> See further questions below from JEP.
>>
>> I propose to answer as follows;
>>
>> 1) No.
>> 2) Yes.
>> 3) I believe that certain travel must now be signed off by the Chief Officer of the States. I have asked that either myself and/or the Assistant Minister are made aware (in advance) of any travel arrangements over £1000
>>
>> Comments welcome.
>>
>> L.
>>
>> Senator Lyndon Farnham - Minister for Economic Development
>> Economic Development Department, Cyril Le Marquand House, The Parade, St Helier, Jersey JE4 8UL.
>> Tel: (office) +44 1534 440670 Tel: (mobile) +44 7797 714222 Tel: [REDACTED]
>> email: l.farnham@gov.je
>> website: www.lyndonfarnham.je
>>
>> From: Lucy Stephenson <lstephenson@jerseyeveningpost.com>
>> Sent: 25 February 2016 10:37
>> To: Lyndon Farnham
>> Subject: RE: Travel costs to the Mining Indaba in South Africa
>>
>> Thanks again for this Lyndon, this is included in today's story.
>>
>> There are a couple more questions that arise from this, the answers to which we would like to run in a follow up article.
>>
>> Do you plan on taking any further action on this matter?
>> Have you spoken to Mr King and Mr Gallichan about this and given them words of advice?
>> And are there any plans to change the rules on travel spending as a result?
>>
>> I could get a reporter to give you a call on the matter if you would prefer (I am today and tomorrow running the newsdesk so am unable to write the piece myself)? Or feel free to respond over email.
>>
>> Thanks,
>>
>> Lucy
>>
>>
>>
>> -----Original Message-----

[REDACTED]

[REDACTED]

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16th February 2016

Locate Jersey highlights island's mining strengths at major South Africa event

Delegates at one of the world's leading mining industry events were told earlier this month that Jersey is seeing growing inward investment into Africa and supporting an increasing number of internationally-focused mining and natural resources companies with their growth plans.

For the fifth consecutive year, Locate Jersey led a Jersey delegation of government officials and legal and finance professionals to the major Mining Indaba conference, which took place in Cape Town, , between 8th and 11th February. Having been run for more than 20 years, Mining Indaba is the world's largest mining investment conference and Africa's largest mining event, regularly attracting over 7,000 attendees from more than 100 countries and territories.

Once again, Locate Jersey, led by Mike King, CEO of Economic Development, and Wayne Gallichan, Director of Locate Jersey, had a significant presence at the conference with representatives from six intermediary firms in the legal, trust and banking sectors attending. These were Alex Picot Trust, Carey Olsen, Elian, Fairway Trust, JTC Group, Ogier and UBP , whilst Jersey-headquartered mining companies Randgold , Centamin, Digby Wells and Montrose were also present.

Jersey was also represented by Assistant Chief Minister Senator Philip Ozouf, who had a speaking slot at the conference on Wednesday 10th February entitled 'The Value of Jersey to Africa', during which he highlighted the results of research of the same name commissioned by Jersey Finance, and discussed Jersey's significant role in facilitating Foreign Direct Investment (FDI) into Africa. During the event, Senator Ozouf also attended trade and inward investment development meetings. He said:

"Jersey is very much part of the solution in facilitating high quality investment to where it is most needed, and that includes Africa. Thought leadership research commissioned by Jersey Finance recently has found that FDI channeled through Jersey has supported projects valued at around \$5bn in Africa and that Africa is the continent that relatively benefits most from Jersey's outward

Greenfield FDI. That investment is creating new physical operations such as factories, service centres and regional headquarters and has generated more than 9,000 job opportunities in the continent.

“In addition, FDI through Jersey has created more than 11,000 jobs in the mining and natural resources industries worldwide, whilst the extractive industry companies with a presence in Jersey are specifically responsible for around £50bn of investment into Africa in the form of the construction of sites, equipment, and related infrastructure. These are considerable achievements and very strong messages to send to the senior international mining community.”

In recent years, Jersey has seen an increase in the number of mining, natural resources and related businesses setting up a corporate operation in the island, with over 20 such companies now established in total. In addition, those firms headquartered in Jersey are undertaking significant growth strategies. Recently, Jersey-based firms Ogier and Elian Corporate Services successfully supported the closing of a \$150 million financing transaction to facilitate development of gold mines in Ghana, whilst Royal Road Minerals, which was listed on the Toronto Stock Exchange last year through Jersey, agreed a deal last year for La Golondrina, a gold project in Colombia.

Mike King added: “Yet again we saw significant interest in Jersey from mining sector businesses at Mining Indaba this year. Recent activity shows that more and more firms in the sector are drawing on Jersey’s corporate and financial services expertise to help achieve their global growth strategies, and that is leading to some considerable investment projects in Africa and the creation of thousands of jobs in countries around the world. Importantly, our focus on the mining and natural resources sectors is bringing exciting opportunities to local businesses and job prospects to local people.”

Maybe a quote from [REDACTED] or [REDACTED]

(Ends)

For further information, please contact:

Wayne Gallichan, Locate Jersey

Email: [REDACTED]
[REDACTED]

Adam Riddell, Crystal PR

Email [REDACTED]

Tel: [REDACTED]

Assistant Chief Minister – Value to Africa roadshow

Length of speech = 15 minutes

Speech Structure

- **Introduction**
 - Thanks to organisers & happy to return
 - The best is yet to come
- **What Jersey can offer**
 - Introduction to Jersey
 - A global mining hub
- **The value of Jersey to Africa**
 - Existing agreements (DTAs; TIEAs)
 - Relocating to Jersey
- **Jersey – a successful international finance centre**
 - Unique constitutional relationship with the UK
 - A proven track record
- **Jersey's international reputation**
 - Compliance with all the major standards
 - Financial expertise
- **Wider links to Africa**
 - Jersey cow
 - Commercial links
 - Mining
- **Conclusion**
 - Complementing Africa's growth
 - Thanks for listening

Introduction

1. This is my second year in a row at the Mining Indaba Conference, and I am delighted to return. The organisers have proven yet again that Indaba is one of the foremost global business conferences in the world, in any sector.
2. And as Jersey is now recognised as a major hub for global mining companies, I couldn't be happier to be here.
3. Jersey continues to build strong, dynamic links with African countries through financial services, agriculture and international agreements.
4. My personal connection to Africa goes back a long way. Before taking up a career in politics, I spent the formative years of my career here working for Cargill, in the oil and gas industry.
5. It taught me a lot about the inherent ingenuity and enterprise of African countries.
6. This leads me on to my theme today: that the best is yet to come. Africa has huge potential and with its natural grasp of technology and innovation, can transform its economies and quality of life over the coming decades.
7. But it's more than just theory. Economic growth is set to power ahead, with African countries projected to quadruple their living standards in the next three decades.
8. At a time when many of the world's major economies are facing up to the challenge of a decline in working-age population, some of Africa's main economies will experience a doubling or tripling of their workforce. This means a lot more workers, with a lot more output.
9. To support a working age boom and then quadruple gross domestic product by 2040 as is hoped, Africa will need to find \$90 trillion, in other words, roughly the annual GDP of the whole continent. This won't be done in isolation.
10. In other words, there will be an investment gap of over \$6 trillion by 2040, unless it can be filled with foreign direct investment.
11. This will require an increasingly globalised continent, inter-connected with countries willing to invest in the growth potential of African economies, importantly through a portal for investment.

What Jersey can offer

12. This is where, Jersey, as one of the world's leading international finance centres can help African businesses.
13. But before I talk about Jersey's financial resources, I want to give a whistle-stop tour of Jersey and why it is such a successful business-friendly jurisdiction.
14. Jersey is an English-speaking island of 100,000 inhabitants in the British Channel between England and France. It is less than an hour's journey from London, Brussels and Paris. It is ideally located for investment flows between Europe, North America, Asia and Africa.
15. Jersey has been autonomous for well over 800 years, enjoying control of its own legal, judicial and political system. Our political stability offers unequalled security for businesses on the Island.
16. As a jurisdiction with autonomy, but a special constitutional relationship with the UK, we have a perfect balance of access to global markets, while retaining our own uniquely attractive business environment.
17. We have a simple, un-burdensome regulatory framework with low taxes on personal income, and no taxation on capital gains or inheritance.
18. Importantly, we also operate a zero-ten regime for corporation tax. This means that financial services companies pay 10% and all others, including mining companies, pay nothing.
19. Jersey has innovation running through its veins. In every age, we have used our trading links and business sense to export some products adored throughout the world.
20. Say the word "jersey" and many might think of the pullover, worn by people across the globe. Others still might think of Jersey Royals, the potatoes still grown on the island. Some might think of the island adorned with castles and beaches that keep our tourism industry alive and kicking. Those of us with a business focus, might think of the established finance centre or our burgeoning digital cluster.
21. Whatever you think of Jersey, I hope that you remember Jersey's entrepreneurial attitude remains vibrant as ever.
22. But most pertinent to this conference is Jersey's growing reputation as a hub for global mining companies, bringing together investors in a business-friendly environment with good links to African mining locations.

23. We are becoming a location of choice for global mining companies. Up to thirty of the largest mining, oil and gas companies in the world have now registered in Jersey including Randgold, Centamin and Glencore.
24. Just a few months ago, we welcomed Caledonia Mining as the latest addition to Jersey's extensive mining ecosystem. And we are always open to welcoming new companies to the jurisdiction.
25. The growing ecosystem of companies in the sector means that we can now offer the expertise, business environment and network of investors that would benefit any mining company.
26. The jurisdiction's promotional agency, Locate Jersey, has helped to develop Jersey's prominence in the mining industry and I would encourage anyone interested in what Jersey can offer, to find their stand and talk to one of their excellent representatives, who I'm sure will impress you with their typical Jersey professionalism.

The value of Jersey to Africa

27. Jersey has strong, successful and long-standing relationship with many African nations. We have a number of agreements, memoranda of understanding and trade links with countries across the continent from South Africa to Rwanda.
28. Jersey has a hard-earned reputation as a respected and cooperative international partner.
29. We are progressing on five Tax Information Exchange Agreements to add to the 38 we already have with other countries. These include the world's largest economies – the USA, China, India, Japan, Germany and the UK.
30. Additionally, we have a growing network of double taxation agreements with other jurisdictions.
31. To give just one example, we were proud to recently finalise a DTA with Rwanda. This shows our intention to progress on Bilateral Investment Treaties with a number of countries, especially in Africa.
32. Despite Jersey's growing success in business links with Africa, we aren't giving in to complacency. We hope to become the world-leading hub for financial services between Africa and international investors.

Jersey – a successful international finance centre

33. As Assistant Chief Minister with shared responsibility for Finance, Digital, Competition and Innovation, I'm focused on the development of Jersey's existing financial sector to go along with our growing digital cluster.
34. That's why I can say with a degree of optimism, that Jersey is extremely well positioned to support the growth of African business with investment flows.
35. Although we are an island, we are not insular. We have a very close relationship with the UK, and especially the City of London with whom we have unrivalled finance links.
36. Jersey's light-touch regulation and business-friendly approach has helped to attract major companies from all across the globe. With the exception of the UK, the jurisdiction has more FTSE 100 companies registered than anywhere else; well over a hundred Jersey-registered companies are listed on global stock exchanges from the London Stock Exchange through to Nasdaq.
37. Jersey's banking sector is especially strong. We have subsidiaries of almost half of the world's top 25 banks, with thirty three bank branches in total located in Jersey.
38. The Government of Jersey is proud to have built a world class financial services industry, one that is innovative, well-regulated and internationally co-operative.
39. We have been recognised for our expertise time and again, having received the 'Best Offshore Centre', 'Outstanding International Wealth Financial Centre' and 'IFC of the Year' in the Global Financial Centres Index.
40. This is in no small part down to our financial management. The total net asset value of funds under administration in Jersey has now reached £219 billion, 38% more than we had in 2009. Jersey now has an overall stock of around \$2 trillion worth of assets, acting as a significant route of investment both onwards to the UK and to the EMEA region.
41. For those of you looking for an investment hub that can manage international capital flows to Africa, Europe, North America and the Middle East, then why not consider having a permanent presence in Jersey? We provide benefits that simply aren't available anywhere else.
42. And it shows - Jersey already accounts for over 1% of all investment into the continent. I am confident that that share will rise as Jersey develops a closer working relationship with African nations who share our enterprising attitude.

43. And despite the challenges of the last few years, we have beaten all the projections to maintain a diverse, job-producing finance sector. From a population of 100,000, we have 12,800 citizens directly employed in finance.

Jersey's international reputation

44. Jersey's role as an international finance centre is key to the functioning of the global economy, and particularly for emerging markets where we act as a channel for investment from Europe, Asia and America.

45. As well as this security, we offer a low-tax environment for companies operating a zero-ten regime: ten percent corporate tax on financial services companies and zero percent on non-finance businesses, including mining companies.

46. But this would mean nothing without a hard-earned reputation of financial excellence and international cooperativeness to complement our activities.

47. The 2015 Global Forum on Tax and Transparency rated us as "largely compliant," the second highest footing and this puts us alongside other major economies like the UK, USA and Germany.

48. We also reach the standards of the OECD Common Reporting Standard, G20 High Level Principles, the EU 4th AML directive and the FATF Recommendations.

49. I could go on. Jersey is recognised as an internationally compliant, cooperative jurisdiction, with a world-leading financial services industry.

50. Our judicial system protects investors from spurious legal cases as well as corruption, acting as a safe place for international investors to keep their assets.

51. We also offer a "tax neutral" environment, free from punitive taxation. It also allows investment to flow through Jersey without being taxed again.

52. The jurisdiction is leading the way with rules on anti-money laundering, financial crime, know your customer regulations and anti-bribery. This all adds up to make Jersey one of the world's most secure and well-reputed locations for handling and moving financial assets.

53. Moreover, Jersey's banks have led the way on capital requirements with a Tier 1 Capital Ratio that is 50% higher than those agreed in the third round of the Basel banking accords.

54. And once again this year, Jersey has been given a credit rating of AA+ by the international ratings agency Standard and Poor's.

55. It is the belief of the Government of Jersey that a firm commitment to high standards of regulation and transparency, are critical to the development of international finance centres.
56. If there's anyone here today who wants to open a dialogue with us about exchanging advice on best practice, then I would be happy to take part.
57. This has helped Jersey's reputation to grow as the jurisdiction of choice for wealth and fund management, and as the world's leading international finance centre. We are open for business with Africa.

Wider links to Africa

58. But Jersey's value to Africa extends far beyond financial services.
59. One of our most famous exports, the Jersey cow, now exists across the African continent. The story of their breeding programme in Rwanda is particularly insightful.
60. The *ankole* cow, indigenous to Rwanda has long dominated agriculture in the country. But the *ankole* have struggled to produce the sort of milk yields that can sustain a population, let alone a successful dairy industry. So, in partnership with the Royal Jersey Agricultural and Horticultural Society, a cross-breeding programme started in Rwanda between *ankole* and Jersey cows.
61. The change was huge, transforming the average yield of a cow from 2 to 16 litres of milk a day, while still adapted to the Rwandan environment. Nationally, Rwandan milk production is set to reach 730 million litres next year, compared to 130 million in 2006. This heart-warming story is a perfect embodiment of the seamless cooperation that Jersey wants to bring to Africa.
62. And to continue on the animal theme, Jersey's Durrell Wildlife Conservation Trust has built partnerships with Madagascar on protection of several species including lemurs, frogs and tortoises and with the Comoros on the conservation of Livingstone's Fruit bat.
63. And on the wider commercial front, Jersey companies invest significantly across natural resources, telecoms and many other industry sectors.
64. For example, Jersey's O3B Networks has produced O3b Medium-Earth-Orbit satellites offering high-speed broadband solution to the challenges faced by remote, under-developed and unstable regions throughout the world.

65. This network opens up new opportunities to billions of people, who, until now, haven't experienced all the benefits that come with high-speed broadband.
66. The current partnership between African countries and Jersey is already excellent, but I believe there is huge room for growth.

Conclusion

67. The African renaissance is coming.
68. Jersey has the position, business environment and expertise to support Africa's growing strengths in different sectors through effective financing and investment.
69. We have already proven our intention through numerous information exchange agreements, double taxation agreements and memoranda of understanding.
70. But it's not just about good intentions. We have world-leading expertise in wealth management, fund administration, international compliance and cross-border transfers.
71. Not to mention the support of the best legal and accountancy firms in the world.
72. Huge growth in Africa is coming and we hope to be a part of it.
73. As the African proverb goes, "if you want to go quick, go alone. If you want to go far, go together." I believe that Jersey and Africa can go far, together.
74. As I close, I'd like to say how impressed I am by the conference and how much I have enjoyed listening to some of the presentations here.
75. Thank you for listening. I hope that I have provided some food for thought and please do grab me for a conversation if you'd like to hear more.