

14<sup>th</sup> April 2021

Paul Martin  
Chief Executive Officer  
Government of Jersey  
**By email**

Dear Paul

### **Condor transitional support – formal instruction**

Thank you for your letter of earlier today regarding the proposed Condor transitional support. As you are aware, I have been involved in discussions regarding these proposals since November last year.

Condor are a valued strategic partner who have, despite suffering considerable financial detriment, continued to provide critical passenger and freight resilience to the Island over the course of the COVID-19 pandemic.

As you note in your letter, £682,000 of the proposed financial support was initially offered to Condor by the Chief Minister and I on 3<sup>rd</sup> December. Since then officers have been seeking to ensure the conditions of that offer can be appropriately safeguarded. We also now know that the initial suspension of high-speed services, for which part of this transitional support is to be provided, has been extended from the end of March to 20<sup>th</sup> May 2021. Commensurate with this, Condor requested, and the Chief Minister and I are both supportive of, an increase in the proposed financial support to a total of £832,000.

The intention of the financial support was to ensure passenger and freight resilience for the Island during the early part of 2021 protecting against both the potential impact of the COVID-19 pandemic and Brexit. Subject to the support Condor also agreed, for at least the term of the financial support, not to implement increases in freight charges as permitted under the 2014 ferry service Operating Agreement. If implemented, the likely impact to consumers would be as much as £5.2m on an annualised basis. The transitional support provides Condor assistance until 21<sup>st</sup> May 2021 when Condor intend to recommence high-speed ferry services which should significantly boost their operating performance.

The offer of support in December enabled Condor to suspend their high-speed services whilst retaining their crew. This enabled the more rapid resumption of high-speed services than if Condor had made those crews redundant. This not only provides resilience to freight services, but more importantly should help drive a more rapid economic recovery for the Island as public health restrictions are eased.

This decision is aligned with Ministers' intentions to support our economy both through the pandemic but also to ensure it is well positioned to recover rapidly as circumstances allow. I

have carefully considered the points you raise in your letter, including the reasons why you have felt it necessary to request an instruction, and I hereby confirm that I wish you to proceed with implementing the transitional support to Condor and formally instruct you to do so without delay.

Yours sincerely

A handwritten signature in black ink, appearing to read 'Lyndon Farnham', with a horizontal line drawn through the middle of the signature.

Senator Lyndon Farnham  
Deputy Chief Minister | Minister for Economic Development, Tourism, Sport and Culture  
+44 (0)1534 440628 [l.farnham@gov.ie](mailto:l.farnham@gov.ie)