

GUERNSEY TRANSPORT USERS COMMITTEE

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Director of Strategy
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31st August, 2010

Dear Sir,

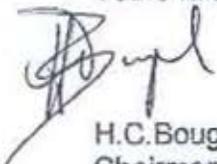
The members of the Guernsey Transport Users Committee having fully discussed the "Green Paper" document are unanimous that in their opinion the "status quo" should be maintained with regard to our existing ferry services. We note particularly that the Consultants consider that competition is most unlikely in the near future if ever.

Condor Ferries have demonstrated over the past years that they are committed to serving our Islands and have provided a service which is acceptable to the travelling public. They have also maintained a fare structure which, in real terms, is lower today than five years ago.

The current Service Level Agreements (memorandum of Understanding) should in our opinion be renewed after consultation, and Condor Ferries given an exclusive Operator's Licence for a minimum of 7 years (maximum 10 years) on the northern route (UK). The southern route to France should be left open to competition from ports other than St Malo, ie Cherbourg.

The figure of £250,000 (today's estimate) for further regulation is totally unacceptable and unnecessary and will no doubt be passed on to the travelling public by increased fares. The cost of this type of regulation is bound to increase year on year as more and more consultants are employed.

Yours faithfully



H.C. Bougourd
Chairman