# **Index of Average Earnings**

# June 2016

Statistics Unit: www.gov.je/statistics

ØJsyStats



# **Summary**

In June 2016:

- average weekly earnings<sup>1</sup> in Jersey were 2.1% higher than in June 2015
- the latest annual increase was 0.3 percentage points greater than that of the previous twelve-month period (1.8% to June 2015)
- private sector earnings increased by 2.3% and public sector earnings increased by 1.3% compared with June 2015
- in real terms, average earnings were 0.6% higher than June 2015
- average earnings increased in real terms for the fourth consecutive year
- in the 15-year period since 2001, earnings have been essentially flat in real terms (increase of 1.2%)
- in real terms, average earnings in the private sector increased by 0.8%, in contrast earnings in the public sector decreased by 0.2% compared with June 2015
- median average weekly earnings of full-time equivalent<sup>2</sup> (FTE) employees was £560 per week
- mean average weekly earnings of full-time equivalent employees was £700 per week

# **Index of Average Earnings**

In June 2016 average earnings were 2.1% higher than in June 2015. The latest increase is 0.3 percentage points greater than that recorded for the previous twelve-month period (1.8% to June 2015).

Figure 1 shows annual percentage changes in the Index of Average Earnings since 1991 (over the twelve months to June of each year). The latest increase is similar to the preceding five-year average of 2.1% per year, and below the long-term annual average of 4.3% per year since 1990.

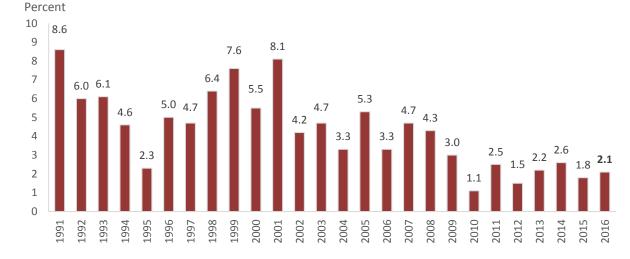


Figure 1 – Annual percentage change in the Index of Average Earnings, 1991-2016

<sup>1</sup> The Index of Average Earnings measures changes in average earnings (gross wages and salaries) that have occurred, and been paid, to workers in Jersey. It includes overtime payments, but excludes bonuses, employers' insurance contributions, holiday pay and benefits in kind (e.g. free accommodation or meals). The 2016 index measures changes in average earnings received between June 2015 and June 2016.

<sup>2</sup> Average earnings are calculated on the basis of a full-time equivalent (FTE) worker. Workers include full-time and part-time employees and also self-employed people. Part-time employees are weighted in the calculation of FTEs according to hours worked.

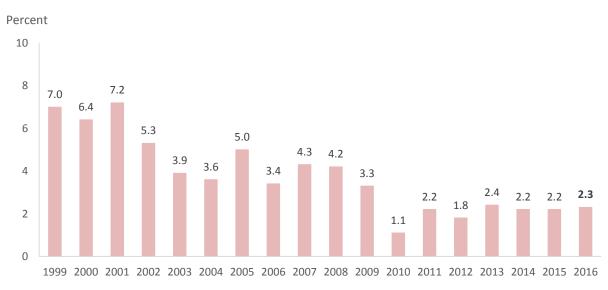
#### **Private sector**

Over the twelve months to June 2016 average earnings in the private sector rose by 2.3%.

This latest annual increase is similar to both the previous three-year average of 2.3% per annum and the preceding five-year average of 2.2% per annum (from 2010-2015).

From 2009 onwards (since the global economic downturn in 2008) there have been lower annual rates of increase in average earnings than in any of the preceding ten years (Figure 2).





### **Public sector**

Public sector average earnings increased by 1.3% over the twelve months to June 2016. This annual increase was the result of the combined effects of scheduled pay awards for a small number of pay groups, incremental increases and more overtime being worked than a year earlier.

The latest increase is greater than that seen in the previous twelve-month period, over which time earnings were unchanged (increase of 0.0%).

Comparison of the rate of growth of earnings in the public and private sectors is made more complex by historic lags in the implementation of pay awards for some public sector pay groups. It is therefore informative to compare the rates of increase of earnings in the public and private sectors over a longer time period to smooth out the effects of such factors.

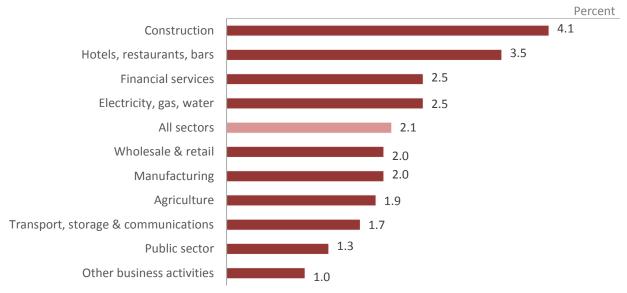
- Over the latest two-year period (2014-2016) public sector earnings have increased by 1.3% compared with an increase of 4.6% in the private sector.
- Over the latest five-year period (since June 2011), public sector earnings have increased by less than in the private sector (up by 7.8% and 11.4%, respectively).
- Over the longer term (since 1999<sup>3</sup>), public sector earnings have risen by less than in the private sector (up by 70% and 81%, respectively). These overall increases correspond to average annual increases since 1999 of 3.2% per year in the public sector and 3.6% per year in the private sector.

<sup>&</sup>lt;sup>3</sup>1999 is the earliest year that public and private sector comparisons can be made on a consistent basis.

### **Individual business sectors**

Figure 3 shows the annual change in average earnings for individual business sectors. The majority of sectors saw average earnings increase by around two percent over the twelve months to June 2016.





Transport, storage and communications includes Jersey Airport, Ports of Jersey, Jersey Post and Jersey Telecom (JT). Other business activities includes businesses servicing other businesses /households, private sector education, health and other services.

Notable movements for the individual sectors include:

- Average earnings (excluding bonuses) in the finance sector rose by 2.5%. This is lower than the increase seen in the previous year (3.2% in June 2015) but similar to the preceding five-year average of 2.5% per annum for this sector.
- The greatest increases in earnings were in construction (4.1%) and hotels, restaurants and bars (3.5%).
- The lowest annual rate of increase was in the other business activities sector, which saw an annual increase in average earnings of 1.0% compared to June 2015.

#### Average earnings in real terms

It is informative to consider the change in average earnings in 'real terms', by adjusting for retail price inflation<sup>4</sup>.

During the twelve months to June 2016 the Jersey All Items Retail Prices Index (RPI) increased by 1.5%. Average earnings increased by 2.1% over the same period, implying that earnings increased by 0.6% in real terms.

Figure 4 illustrates the real-term annual percentage changes in average earnings for each year from 1991 to 2016. The latest twelve-month period to June 2016 represented the fourth consecutive year that average earnings have increased in real terms. In contrast, in eight out of the last 26 years there have been real-term annual decreases in earnings.

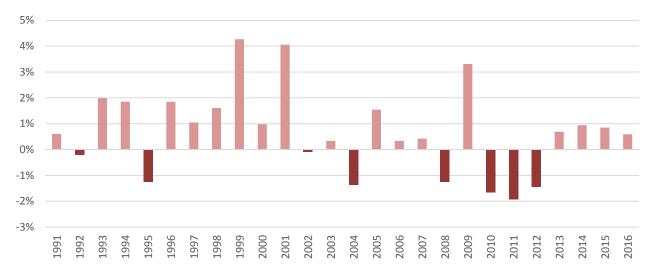


Figure 4 – Real-term annual percentage change in the Index of Average Earnings, 1991 to 2016

Figure 5 shows the Index of Average Earnings since 1990 in nominal (not adjusted for inflation) and real terms (adjusted by the Jersey RPI).

In nominal terms, since 1990 average earnings in Jersey have almost tripled, increasing by 196%. However, after adjusting for inflation, average earnings have increased by less than a fifth (19%) over this period.

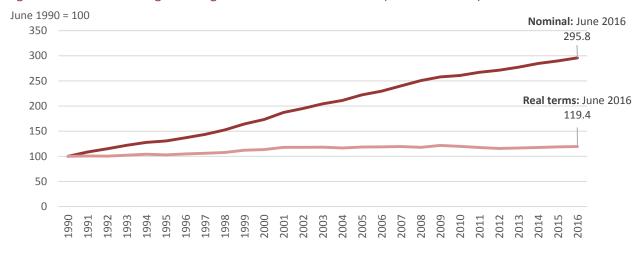
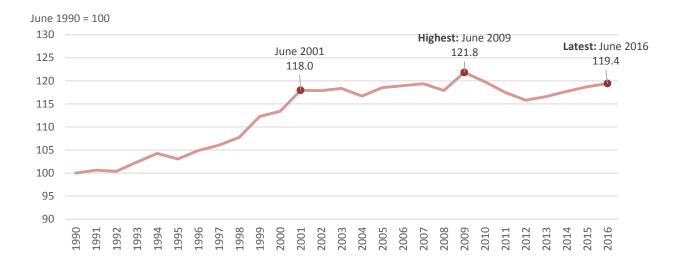


Figure 5 – Index of Average Earnings in nominal and real terms (June 1990=100)

<sup>&</sup>lt;sup>4</sup> The increases in retail prices used in this analysis are based on the indices in June of each year.

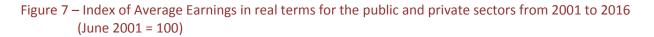
As is apparent from Figure 6, since 1990 there have been two periods of real-term change in average earnings in Jersey:

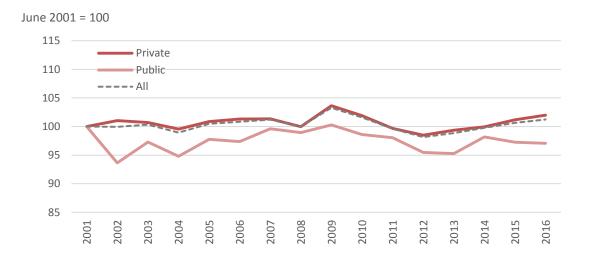
- 1990-2001 saw real-term growth in earnings of more than a sixth (18%) over the period
- 2001-2016 saw earnings remain relatively flat in real terms, increasing by 1.2% over the 15-year period



#### Figure 6 – Index of Average Earnings in real terms from 1990 to 2016 (June 1990=100)

Figure 7 shows the period from 2001 onwards in more detail, overall and for the public and private sectors separately.





Over the 15-year period since 2001, average earnings in the private sector have risen by 2.0% in real terms. In contrast, average earnings in the public sector have fallen by 2.9% in real terms over the same period.

In real terms, in the latest two-year period private sector earnings have risen by 2.0%, whilst public sector earnings have decreased by 1.1%.

During the latest twelve-month period earnings increased by 0.8% in real terms in the private sector. In contrast, earnings decreased by 0.2% in the public sector.

#### Level of earnings

The methodology used to compile the Index of Average Earnings is specifically designed to measure the change in earnings. However, the data collected also provides information on the level of earnings: mean average weekly earnings *per full-time equivalent (FTE)* employee.

On an FTE basis, part-time staff are converted into full-time equivalents based on the number of hours worked. Part-time workers will therefore actually earn a fraction of the weekly averages presented, depending on the proportion of a full-time week worked.

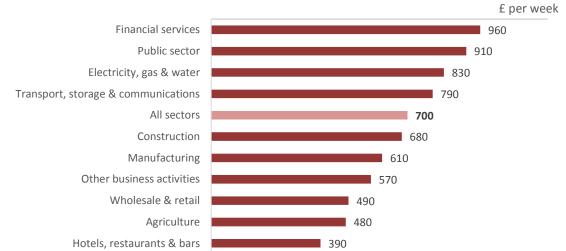


Figure 8 - Average weekly earnings by sector, June 2016 (£ per week per FTE)

Based on data recorded for the 2015 Survey of Financial Institutions, bonus payments increase the average earnings of employees in the Finance sector by around £110 per week per FTE employee.

Figure 8 shows that mean average weekly earnings for full-time equivalent (FTE) employees in Jersey in June 2016 was £700 per week<sup>5</sup>.

At a sectoral level, average earnings (per FTE) by sector ranged from around £400 per week in hotels, restaurants and bars to over £900 per week in the public sector and financial services.

It should be noted when interpreting these results that as a consequence of the earnings distribution being asymmetric (i.e. skewed towards higher values) the mean provides a greater measure of "average" earnings than the median. The level of average earnings derived from this survey should be considered as an informative measure, particularly for comparisons between sectors.

### Median earnings

A median average cannot be calculated from the company-level data collected for the Index of Average Earnings, since this requires earnings at an individual employee level.

The Jersey Income Distribution Survey (IDS) carried out in 2014 / 15 collected information on individual employment earnings, enabling an estimate of median employment earnings to be produced. The results derived from the IDS data have been up-rated from the survey period using the Index of Average Earnings in order to provide an estimate of median employment earnings for June 2016.

Applying the methodology outlined in the notes (see Appendix), the estimated median earnings in June 2016 was £560 per week per FTE employee.

<sup>&</sup>lt;sup>5</sup> The figures for the levels of weekly earnings shown in Figure 8 should be considered as estimates with a 95% confidence interval of approximately ±£20. See appendix for notes on uncertainty levels for individual sectors.

#### **Comparison with the UK**

Over the twelve months to June 2016, average weekly earnings in the UK rose by 2.2% compared with an increase of 2.1% in Jersey.

Private sector average earnings in both the UK and Jersey increased by 2.3% over the twelve months to June 2016.

Public sector earnings in the UK increased by 1.6% over the twelve months to June 2016, compared with an increase of 1.3% in Jersey.

Although the measures for the two jurisdictions are not strictly comparable due to differing methodologies<sup>6</sup>, it may nevertheless be inferred that average earnings in Jersey increased at broadly similar rates to the UK over the twelve months to June 2016.

<sup>&</sup>lt;sup>6</sup> The Average Earnings Index (AEI) in the UK has been replaced as the headline measure of average earnings by the Average Weekly Earnings (AWE) statistic. The AWE measure uses headcount rather than FTE; furthermore, unlike the AEI, the AWE does not require application of the matched pair approach for respondent companies (see appendix for notes).

# **Appendix - Notes**

### Methodology

The Index of Average Earnings in Jersey is determined from earnings data collected from a large representative sample of firms in the private sector and from all States of Jersey Departments.

The Index of Average Earnings is compiled annually, using a "matched pair" approach. The main purpose of the Index is to provide a measure of the change in earnings.

Sampled firms are asked to report earnings paid in the last week of June (whether paid weekly or monthly): the total gross wages and salaries paid to employees before any deductions are made for employees' social security contributions, employees' contributions to pension funds, etc. The reported figures are to include any Jersey weighting allowances, non-contractual gifts and commission. Redundancy pay, directors' fees and employers' contributions to insular insurance and pension schemes are not included; bonus payments, holiday pay and back pay are also excluded.

Companies are also asked to provide the number of staff covered by the earnings payments reported. Part-time staff are converted into Full-Time Equivalents (FTEs) according to numbers of hours worked. In this way the overall measured change is less susceptible to changes in the proportions of full-time and part-time employees in the work-force.

From the information collected, the average weekly earnings is calculated for each respondent company, salaries paid monthly or four-weekly having been converted into weekly figures. The average weekly earnings for each company is then compared with that of the previous year in order to calculate an annual percentage change. Only companies with a "matched pair" of earnings for the current and previous years are included in the final calculation of the index.

Mean average earnings are aggregated for each sector, in order to calculate a measure of average weekly earnings by sector. These sectoral averages are then weighted together according to the sectoral share of total employment to give the overall average weekly earnings and hence percentage change between one year and the next.

This survey is designed to measure changes in average earnings by matching records in consecutive years from sampled firms. Hence, the figures for the levels of weekly earnings should be considered as estimates with a 95% confidence interval of approximately  $\pm$ 20. The levels of earnings determined for June 2015 using 2016 data are consistent at this level of uncertainty for all sectors except agriculture and manufacturing due to minor revisions in the 2015 data for these sectors. However, the change in average earnings for these sectors, and hence overall, are unaffected by the changes in level.

An estimate of median employment earnings has been produced using data from the 2014 / 15 Jersey Household Income Distribution Survey. This involved using gross earnings of employees and the self-employed (excluding bonuses) to derive an hourly rate, which was then uprated to a full-time equivalent. Earnings data were weighted according to industry, to ensure the sample of jobs was representative of employment in Jersey.

#### Response rate and coverage

- Around 450 firms in the private sector were sent a survey questionnaire; 330 completed questionnaires were received back, representing a response rate of 73%.
- Of the returned questionnaires, three-quarters were matched with a return from the previous year and were subsequently validated and used in the final compilation of the Index.
- The number of employees whose earnings are used to calculate the Index of Average Earnings represents nearly half (48%) of all workers in Jersey.

# Appendix – data tables

	Nominal (	headline)	Real terms*				
	Index	% Change	Index	% Change			
1990	100.0		100.0				
1991	108.6	8.6	100.6	0.6			
1992	115.1	6.0	100.4	-0.2			
1993	122.1	6.1	102.4	2.0			
1994	127.7	4.6	104.3	1.9			
1995	130.6	2.3	103.0	-1.2			
1996	137.1	5.0	104.9	1.8			
1997	143.5	4.7	106.0	1.0			
1998	152.7	6.4	107.7	1.6			
1999	164.3	7.6	112.3	4.3			
2000	173.4	5.5	113.4	1.0			
2001	187.4	8.1	118.0	4.1			
2002	195.2	4.2	117.9	-0.1			
2003	204.3	4.7	118.3	0.3			
2004	211.1	3.3	116.7	-1.4			
2005	222.2	5.3	118.5	1.5			
2006	229.5	3.3	118.9	0.3			
2007	240.2	4.7	119.4	0.4			
2008	250.6	4.3	117.9	-1.3			
2009	258.0	3.0	121.8	3.3			
2010	260.9	1.1	119.8	-1.6			
2011	267.3	2.5	117.5	-1.9			
2012	271.4	1.5	115.8	-1.4			
2013	277.4	2.2	116.6	0.7			
2014	284.5	2.6	117.7	0.9			
2015	289.7	1.8	118.7	0.8			
2016	295.8	2.1	119.4	0.6			

Table A1: Index of Average Earnings for Jersey in nominal (headline) and real terms - index values and annual percentage changes (at June of each year).

\* The real terms Index of Average Earnings is calculated as the nominal (headline) Index of Average Earnings, divided by the Jersey All Items Retail Prices Index (RPI) at June each year.

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Agriculture	6.0	7.7	-3.3	-2.5	0.6	8.2	6.1	0.0	6.5	5.9	3.3	-10.1	-3.1	12.7	4.5	0.5	1.9
Manufacturing	5.6	7.0	0.2	5.5	3.3	6.5	2.1	3.2	3.8	0.6	1.9	2.3	3.0	2.2	3.7	0.5	2.0
Electricity, gas & water	4.3	4.9	5.1	4.8	4.0	8.7	2.3	3.8	5.0	4.7	2.0	3.3	3.0	3.2	1.4	1.7	2.5
Construction	3.8	4.6	8.3	-1.1	4.4	5.7	2.2	6.7	3.5	2.9	0.2	2.6	1.6	5.2	1.3	1.4	4.1
Wholesale & retail	6.7	4.6	5.0	3.4	3.5	5.5	1.9	3.8	4.2	3.2	1.6	2.8	3.3	0.7	1.4	1.9	2.0
Hotels, restaurants & bars	4.0	10.7	1.8	4.2	3.2	3.2	4.0	2.3	5.1	2.3	1.8	1.5	1.5	1.5	1.6	1.7	3.5
Transport, storage & communications	5.1	7.3	2.3	7.0	3.8	4.6	6.3	4.3	3.1	4.4	1.3	3.3	1.0	0.1	3.1	2.9	1.7
Financial services	7.0	8.4	7.5	5.6	3.4	4.5	3.9	4.9	4.6	3.5	1.0	2.4	2.1	2.6	2.4	3.2	2.5
Other business activities	8.4	8.3	5.6	5.3	3.9	5.0	2.6	3.5	3.5	3.0	1.0	3.1	0.6	1.0	1.8	1.3	1.0
All private sectors	6.4	7.2	5.3	3.9	3.6	5.0	3.4	4.3	4.2	3.3	1.1	2.2	1.8	2.4	2.2	2.2	2.3
Public sector	1.1	11.5	-2.4	8.3	2.1	6.9	2.5	6.7	4.9	1.0	1.1	3.9	0.3	1.3	4.7	0.0	1.3

# Table A2: Annual percentage change in average earnings by sector: 2000 – 2016